

# Institutions as Tools for Overcoming Social Dilemmas

Karl Sigmund EEP IIASA

# Public Good Game (PG game)

groups of size  $m \geq 2$

contribute  $c > 0$  or not

contribution multiplied by  $r > 1$

divided among  $m - 1$  *other* players

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divided among  $m-1$  *other* players

$m_C$  players contribute,  $m_D$  don't ( $m = m_C + m_D$ )

exploiters earn  $rc \frac{m_C}{m-1}$

contributors  $rc \frac{m_C - 1}{m-1} - c$

if all contribute, payoff  $(r-1)c$

Social Dilemma

# Social learning

Players switch preferentially to strategies with higher payoff

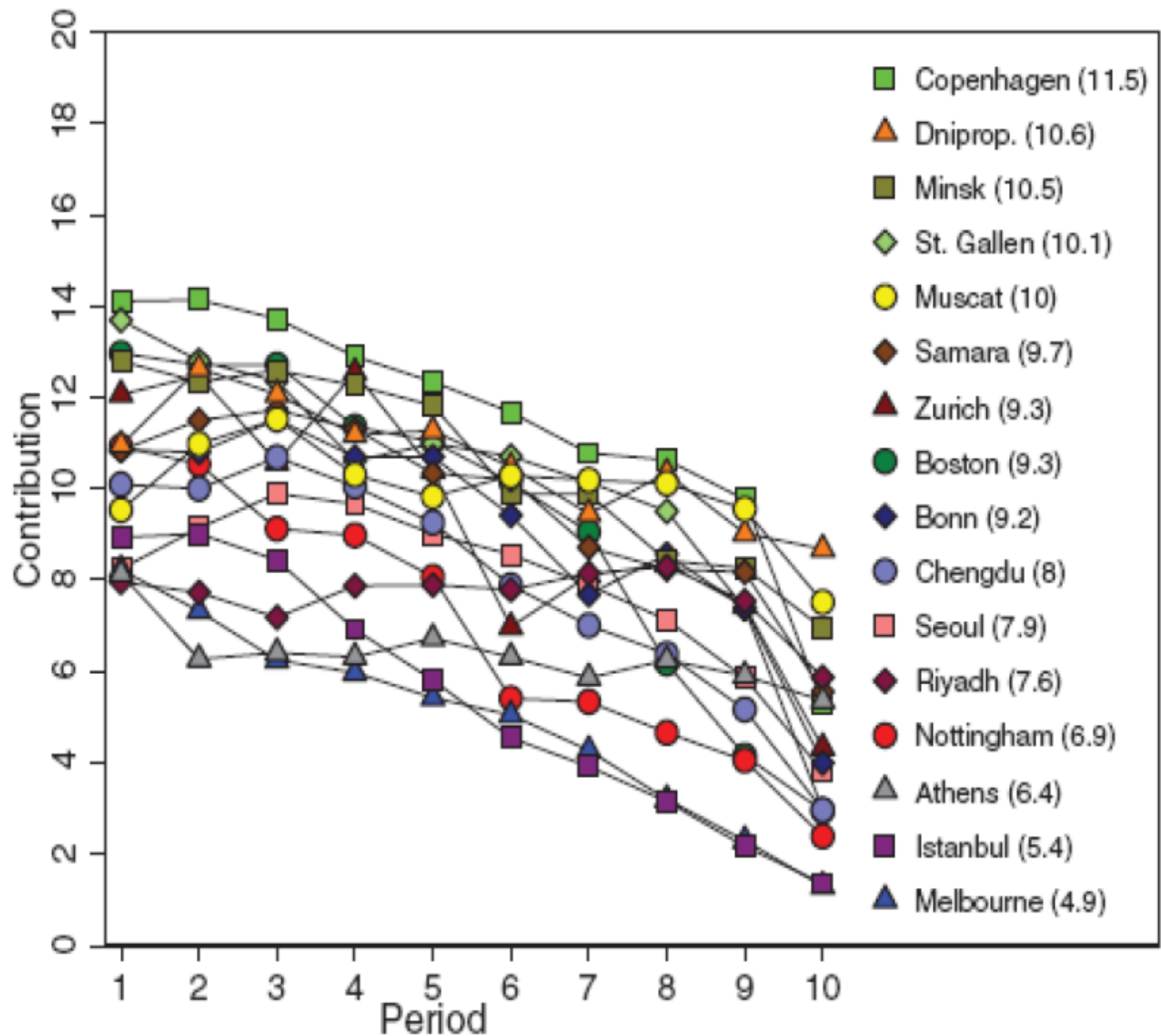
Replicator dynamics for population state

+ Occasional exploration (small random perturbation of state)

No assumption of rationality

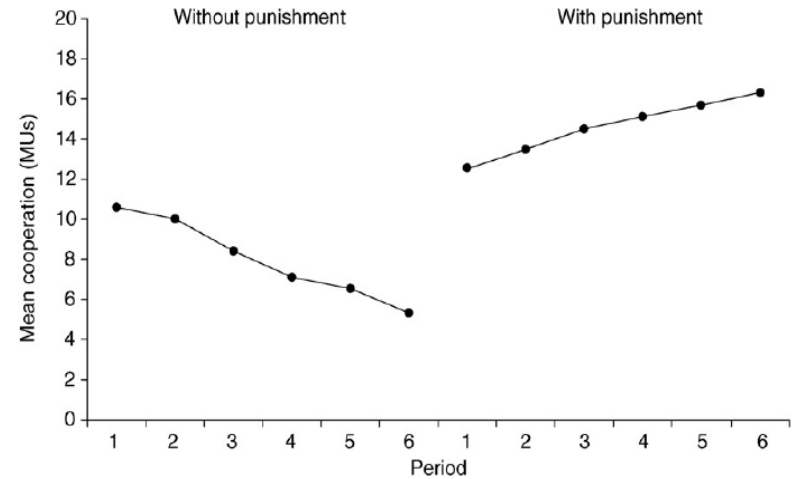
Evolutionary game theory

# Example from Herrmann, Thöni & Gächter,



# Peer Punishment

- After the Public Good game, players can punish each other: imposing a fine at a cost to the punisher



Fehr and Gächter 2000,...

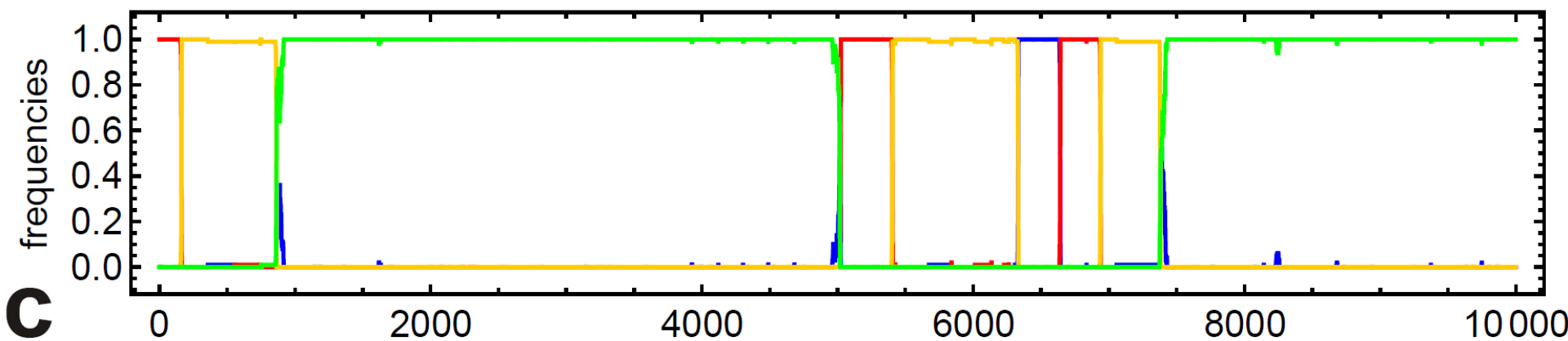
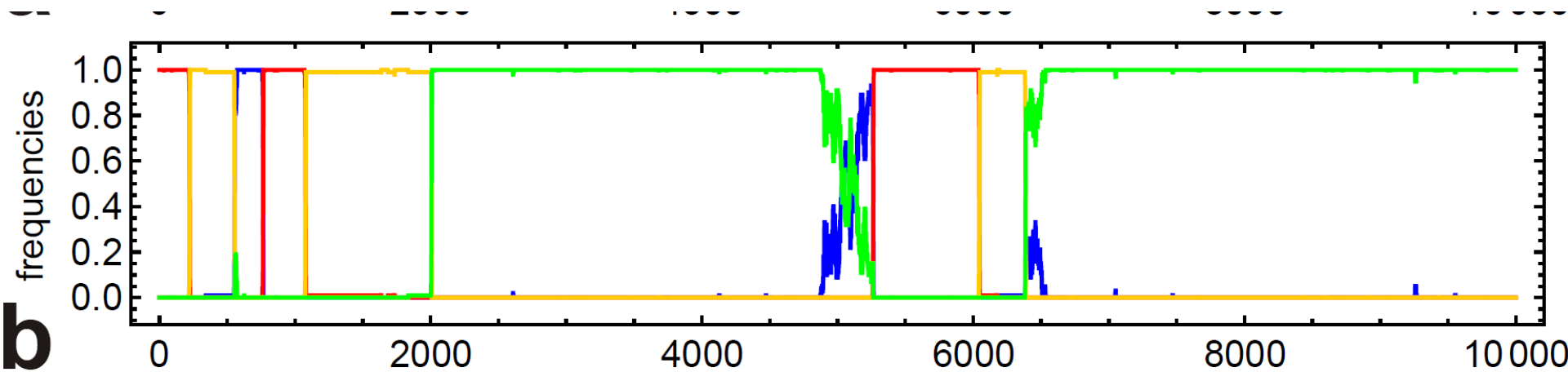
# Peer punishment (with Brandt, Traulsen, Hauert, Nowak, Science)

cooperators  $X$

defectors  $Y$

non-participants  $Z$

peer-punishers  $W$



# Institutions?

,Institutions are tools that offer incentives to enable humans to overcome social dilemmas‘

Elinor Ostrom

*Understanding Institutional Diversity,  
Princeton UP (2005)*





# Institutional punishment

- Contracts
- Small-scale societies (Ostrom,...)
- Guilds, settlers...
- Janitors, custodians, wardens...

# Pool punishment

Yamagishi (1986):

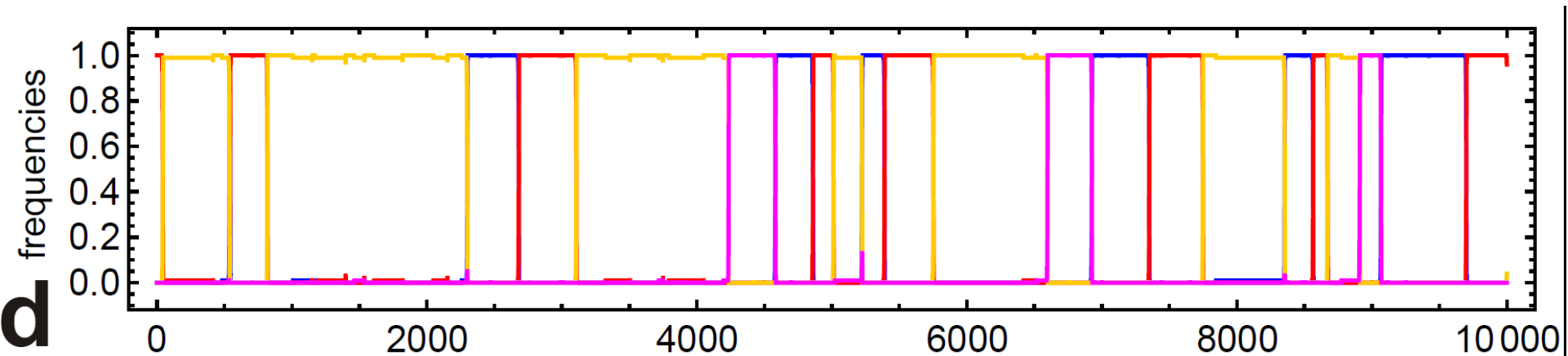
Players contribute  $G$  to  
punishment funds  
before the Public Good  
game

Defectors pay fine  $B$

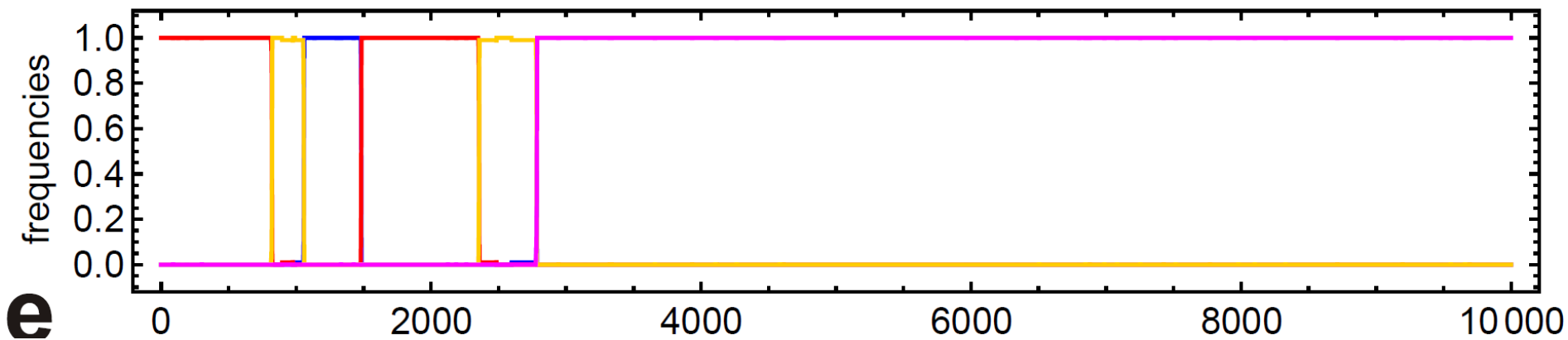


# Pool Punishment without second order punishment

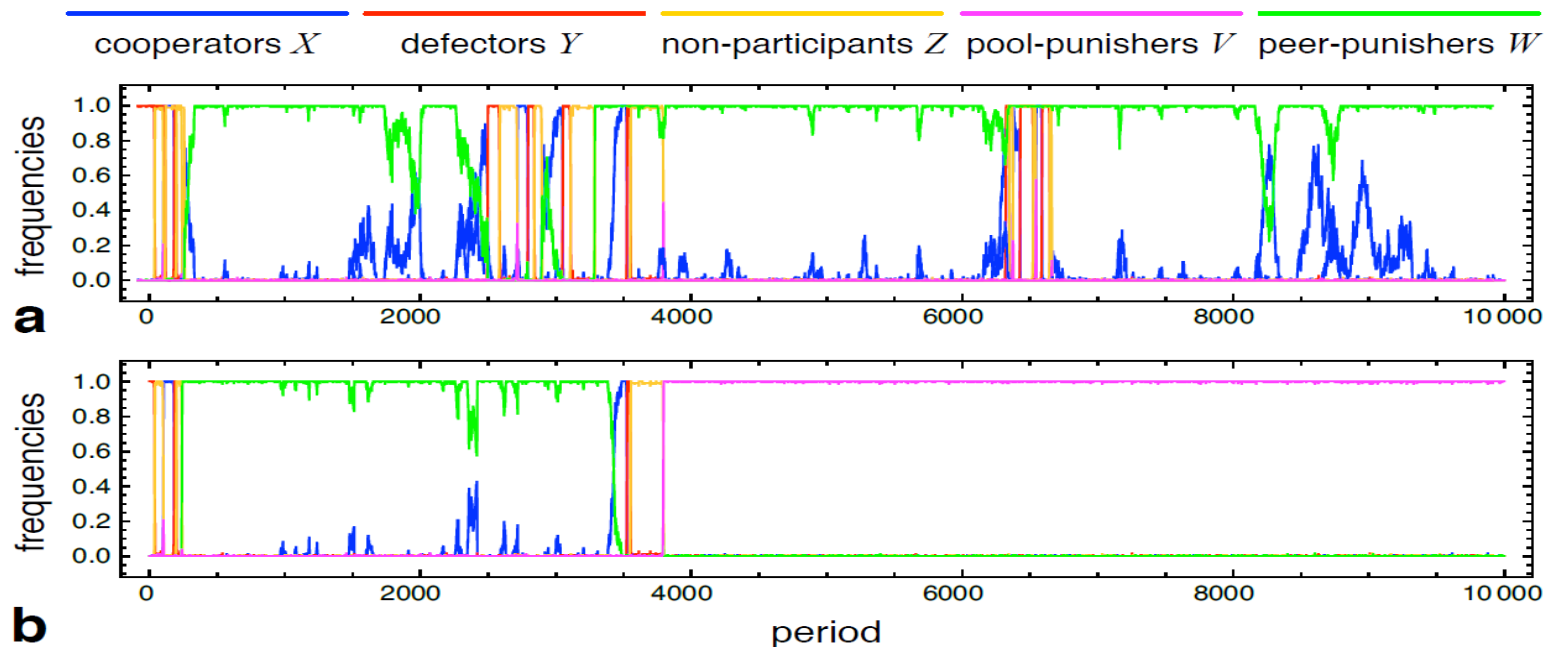
cooperators  $X$     defectors  $Y$     non-participants  $Z$     pool-punishers  $V$



# Pool punishment with second order punishment



# Peer against pool without or with second order punishment



Efficiency traded for stability

# Experiment: Peer vs Pool punishment

Boyu Zhang, Cong Li, Hannelore De  
Silva, Peter Bednarik  
(Experimental Economics 2014)

238 students

Randomly assigned to 18 groups of 12-14  
players (toy communities)

Play 50 rounds

Groups isolated from each other

Within each group, students can choose each  
round between alternative games

# Optional Public Good Game

- PG game:
- Players receive 3 €
- Can play PG game: invest 1 €, which is multiplied by 3 and divided among all other participants
- Can abstain from game: extra 0.5 €



# Players can choose

- (a) PG without punishment
- (b) PG with peer punishment
- (c) PG with pool punishment
- (d) no PG game

Players are informed between rounds: how many did what, and what was their payoff

# Peer Punishment

- Players see number of defectors
- Can decide: Punish defectors?

It costs a punisher 0.5 €

to subtract 1 € from a defector

# Pool Punishment

Alternatives:

- Contribute nothing
- Contribute 1 € to Public Good Game
- Contribute 1 € to Public Good Game AND 0.5 € to Punishment Pool

(for each 0.5 to Punishment Pool, each defector is fined 1 €)

First and second order version

# 25 practice rounds

- 5 rounds (a) PG without punishment
- 5 rounds (b) PG with peer punishment
- 5 rounds (c) PG with pool punishment
- 10 rounds full game: choice between (a),(b),(c) and (d) (no participation)

# 50 rounds experiment

9 groups of 12-14 play first-order version

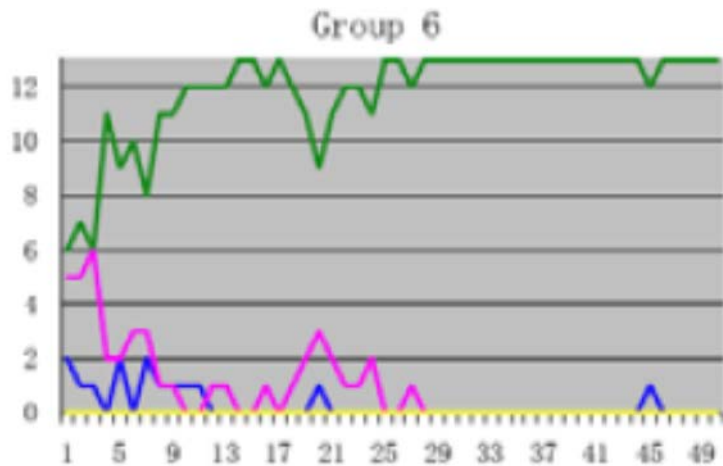
9 groups of 12-14 play second-order version

6 end up with peer regime: 3 from each version

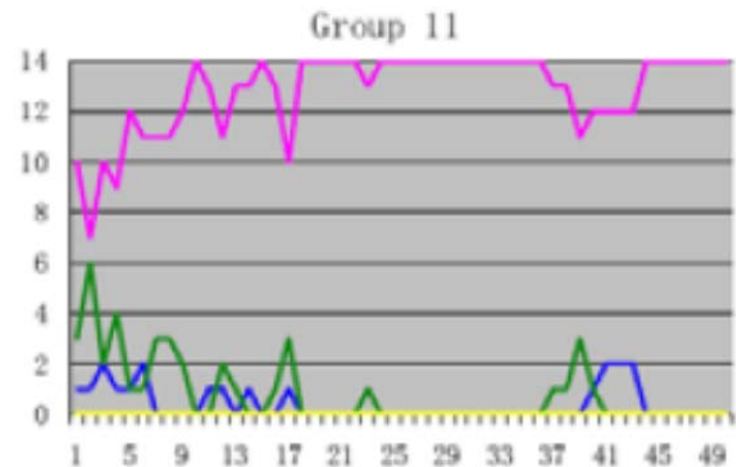
6 end up with pool regime: all second-order

# Toy histories

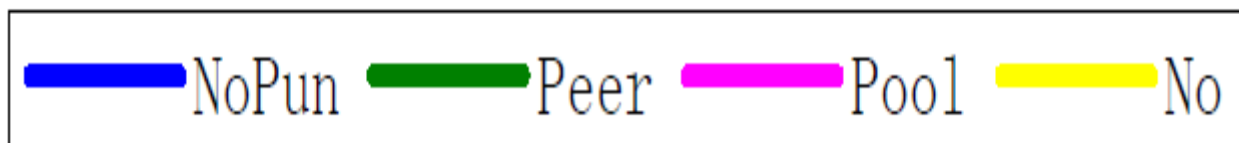
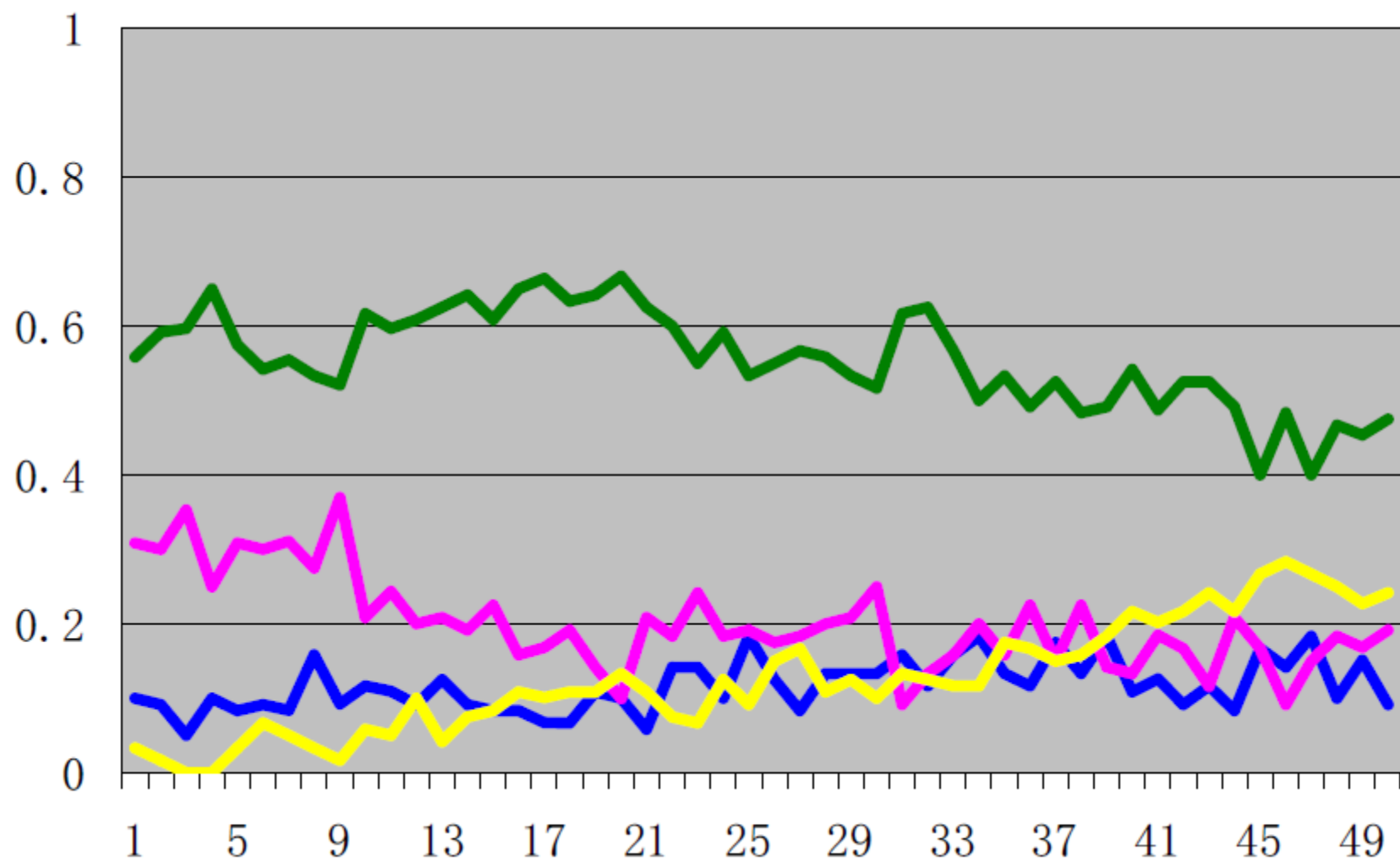
**First order pool punishment:  
3 out of 9 end with peer  
punishment, none with pool**



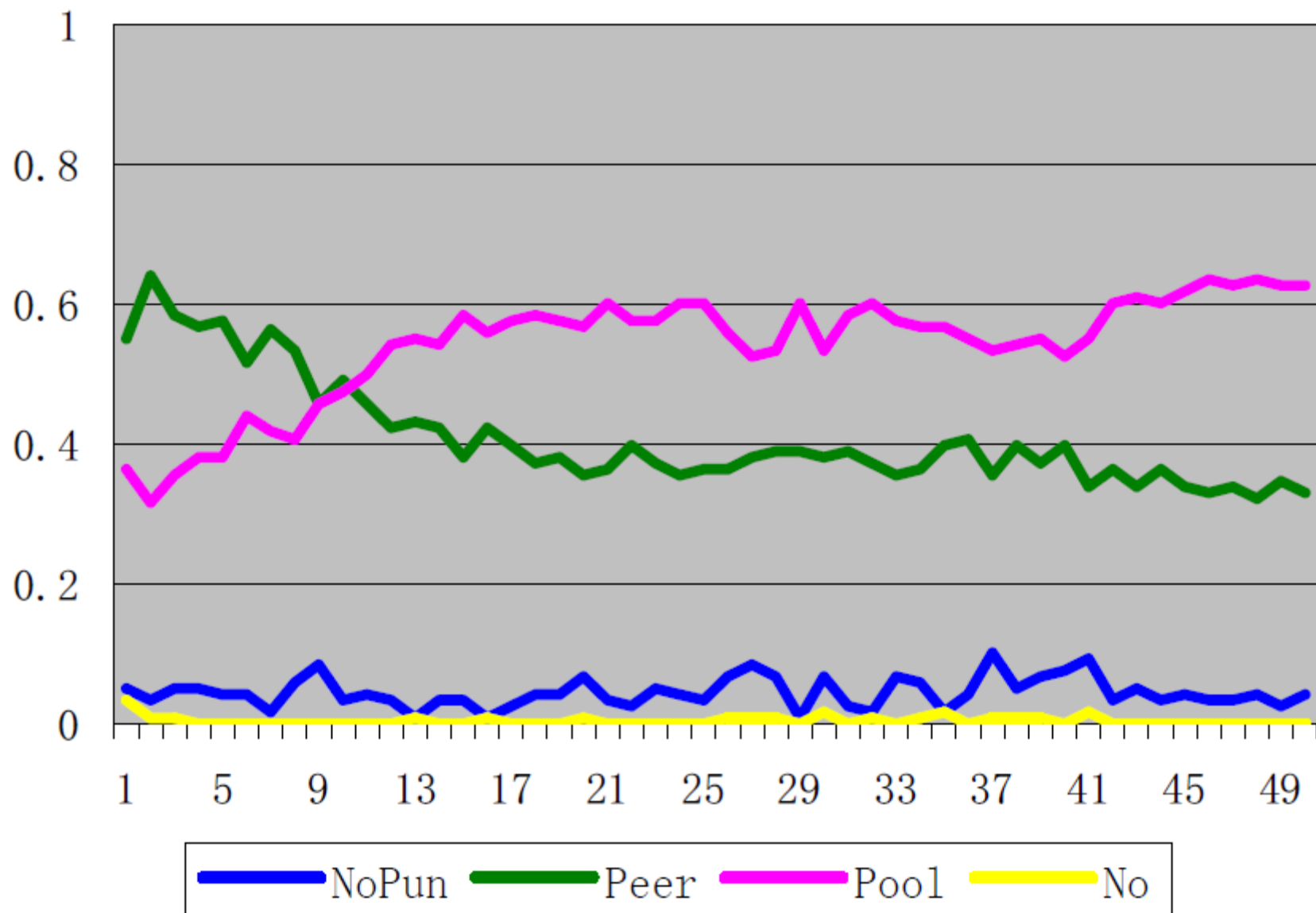
**Second order pool punishment:  
6 out of 9 end with pool  
punishment, 3 with peer**



# First-order



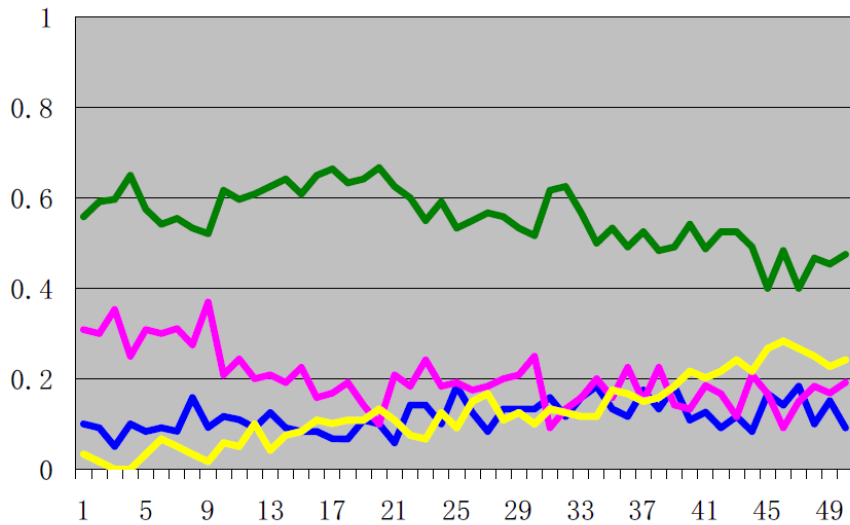
## Second-order



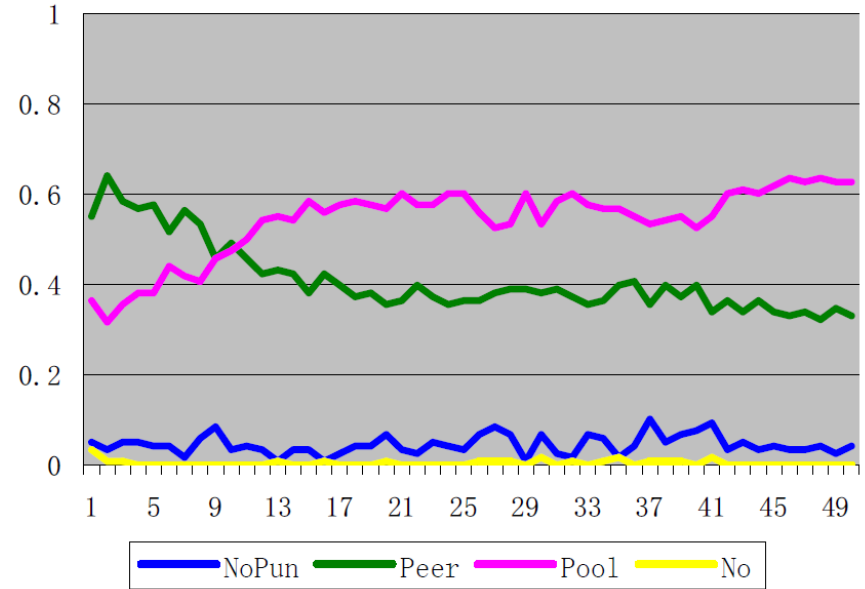


# Time evolution

First-order

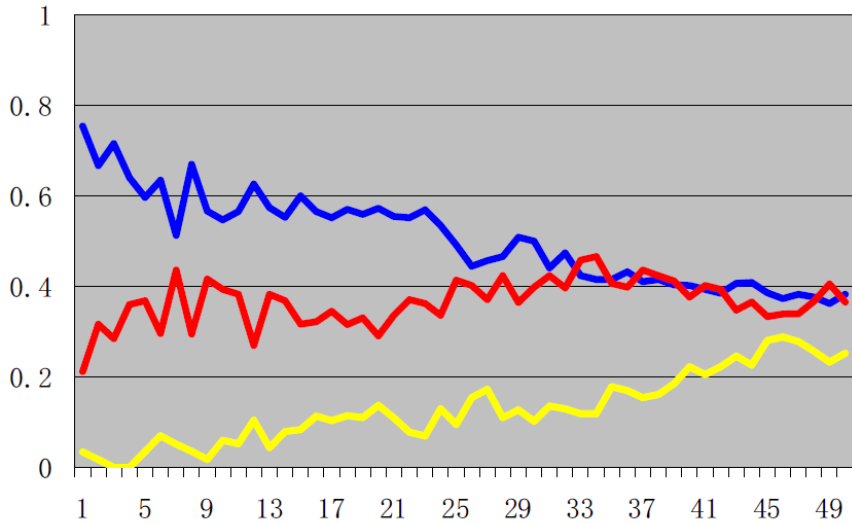


Second-order

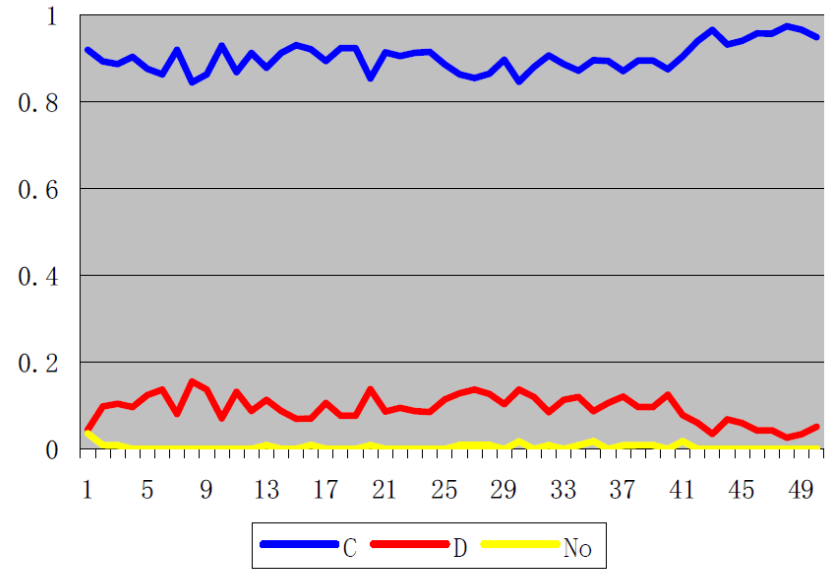


# Cooperation

First-order



Second-order



# Corruption of Institutions

Jung-Hun Lee, Ulf Dieckmann, Yoh Iwasa  
(JTB 2015)

# Donation Game

$C$  (cooperate) provide help  $b$  to co - player at own cost  $c$  ( $b > c$ )

$D$  (defect) don't

	$C$	$D$
$C$	$b - c$	$-c$
$D$	$b$	$0$

# Donation Game with Commitment

players can commit to enforceable contract  
(cost  $s$ , penalty  $-A$ ;  $A > b$ ,  $c < s$ )

	$C$	$D$
$C$	$b - c - s$	$-c - s$
$D$	$b - A - s$	$-A - s$

$C$  dominates

# Optional Commitment

Comitting Cooperator (willing to enter a contract)

Comitting Defector (willing to enter a contract)

Non - committing Cooperator

Non - committing Defector

$$\begin{array}{cccc} b - c - s & -c - s & b - c & -c \\ b - s - A & -s - A & b & 0 \\ b - c & -c & b - c & -c \\ b & 0 & b & 0 \end{array}$$

New strategy: Conditional Cooperator

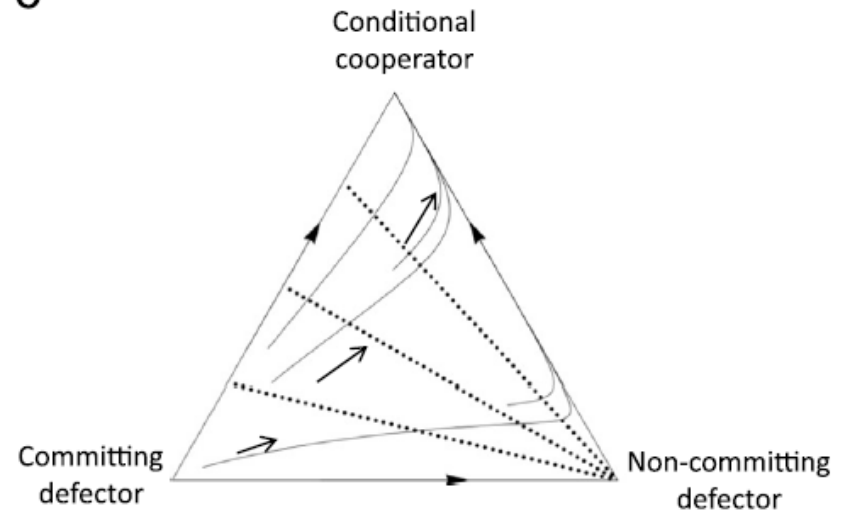
(willing to enter contract; if so, cooperates;

if other does not enter contract, defects)

- Comitting and noncommitting cooperators dominated (not shown)

Conditional Cooperator wins

C



# What if law can be bribed?





# Anti-corruption campaigns



# What if law can be bribed?

A committing defector can pay bribe  $B$   
(smaller than penalty  $A$ )

In examples,  $A > b > c > s > B$  and  $b > c + s$ )

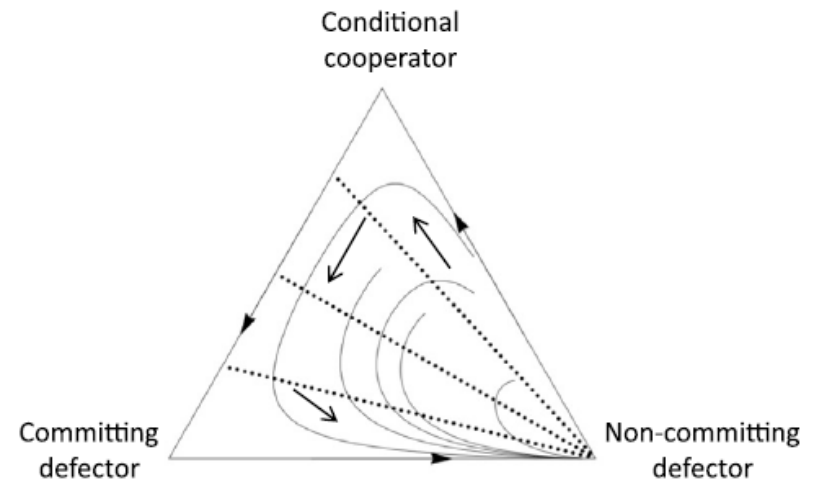
# With corrupt law-enforcers

- Comitting and noncommitting cooperators dominated (not shown)

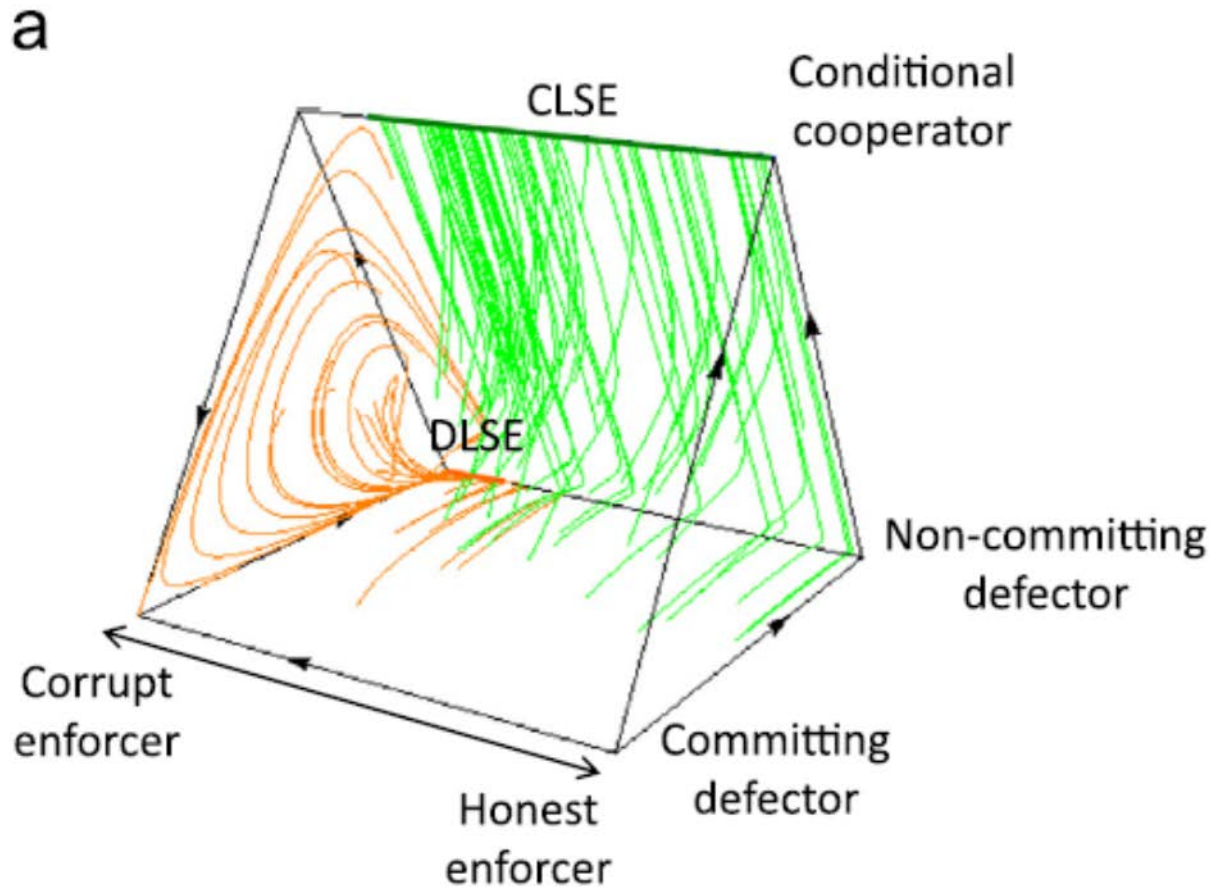
Rock-Paper-Scissors

Bursts of cooperation

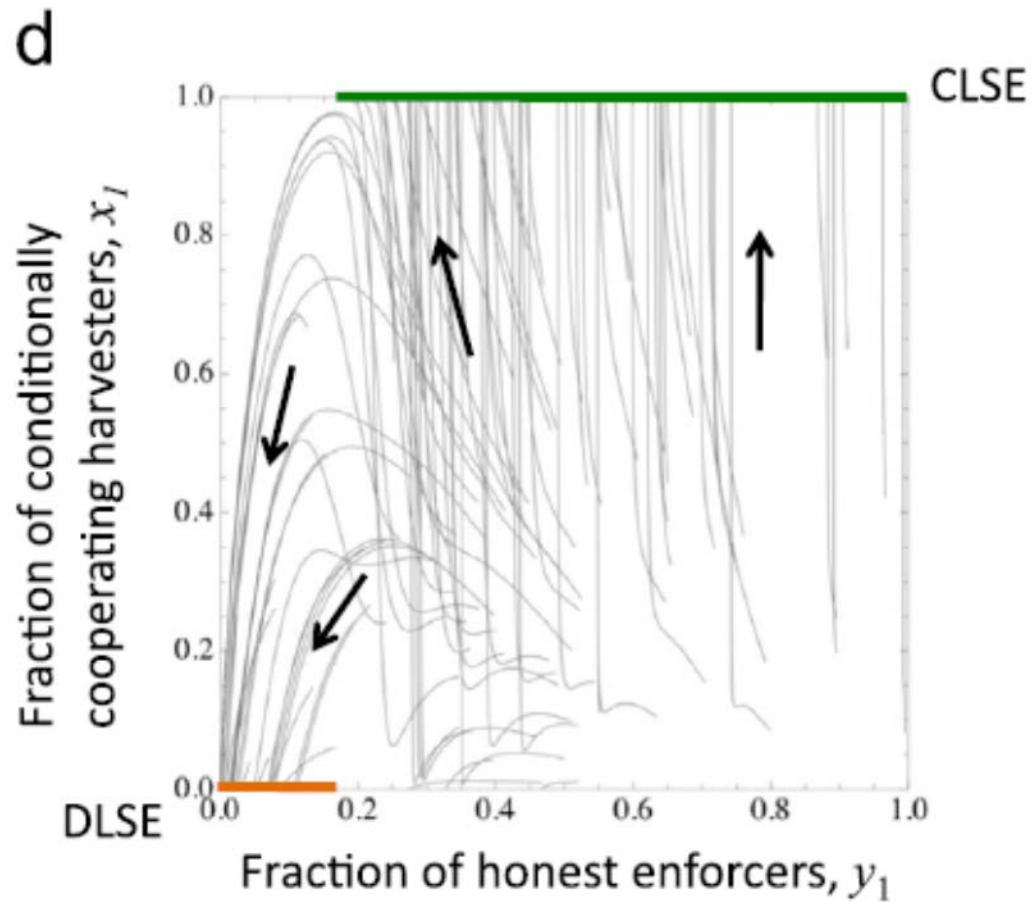
b



# When law-enforcers can learn

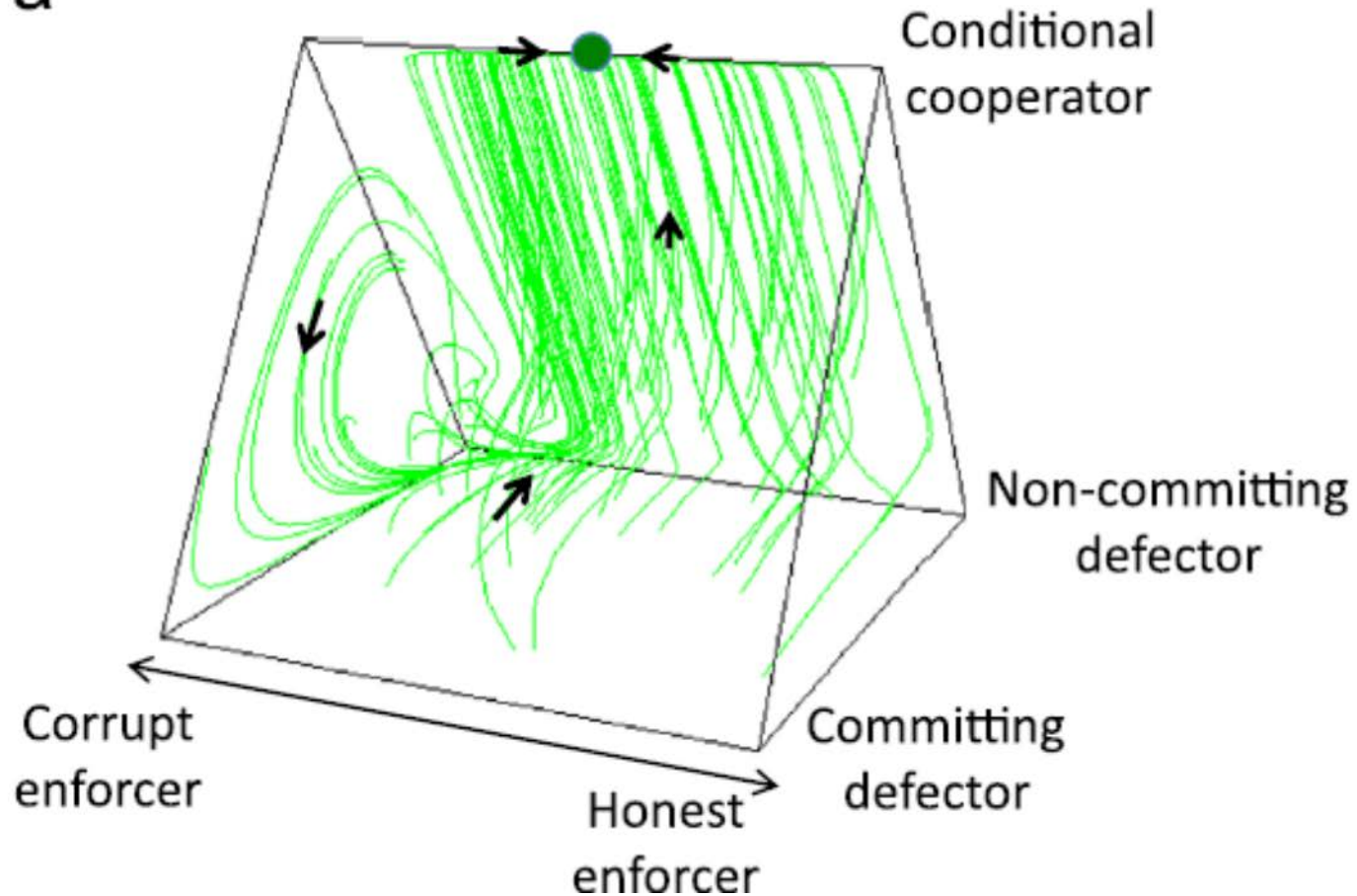


# Bistability

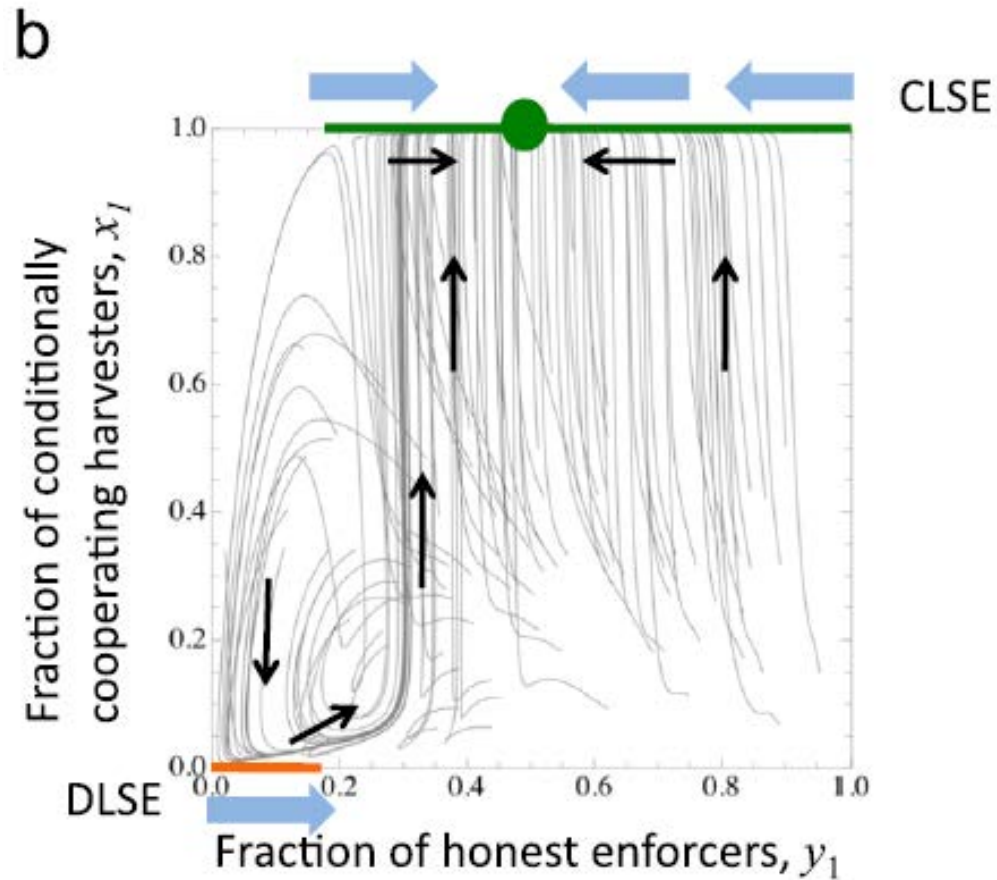


# When players can also explore (not just copy)

a



# Global stability (outcome depends on exploration rates)



# With reputation effects

a

