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# Education and Health: Redrawing the Preston Curve

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> PROGRESS IN HUMAN health and life expectancy is closely associated with 14 socioeconomic development. Better nutrition and greater affordability of 15 health care associated with higher income have been widely considered as 16 primary determinants of historical and contemporary mortality declines. 17 McKeown's (1976) influential book on the modern rise of population at-18 tributed the secular mortality decline largely to improving standards of liv-19 ing. Reviewing mortality improvements in Britain during the second half of 20 the nineteenth century and the beginning of the twentieth, he argued that 21 medical discoveries were of little consequence for the significant gains in 22 survival during this period. His analysis served as a reference point of Pre-23 ston's (1975) article, which is the focus of the present study. Preston showed 24 that the global pattern over the twentieth century indicates an upward shift 2.5 of the curve that links GDP per person on the horizontal axis and life ex-26 pectancy on the vertical (Figure 1).<sup>1</sup> Preston interpreted this shift as the 27 effect of medical progress and health care over and above the effect of in-28 come. In many of the studies of this issue that followed Preston's lead, the 29 assumption that income is the most important driver of mortality decline 30 has been an unquestioned starting point. 31

> A very different picture was drawn by Caldwell in a 1986 article on 32 routes to low mortality in poor countries. Based on a major Rockefeller 33 Foundation study on Kerala (India), Sri Lanka, and Costa Rica, Caldwell 34 discussed the factors that led to breakthrough mortality declines in those 35 populations as opposed to others and identified "female autonomy," which 36 he saw largely as a function of female education, as the single most im-37 portant factor, together with efficient local health services. He also stated 38 that his conclusion that low mortality does not come as an unplanned 39 spinoff from economic growth was "out of step with today's dominant eco-40 nomic and political ideologies in the development field" (Caldwell 1986, 41 p. 209). And this still seems to be the case three decades later, despite the 42 fact that more recent research points to the overriding importance of educa-43 tion and the associated cognitive changes affecting risk perception, planning 44

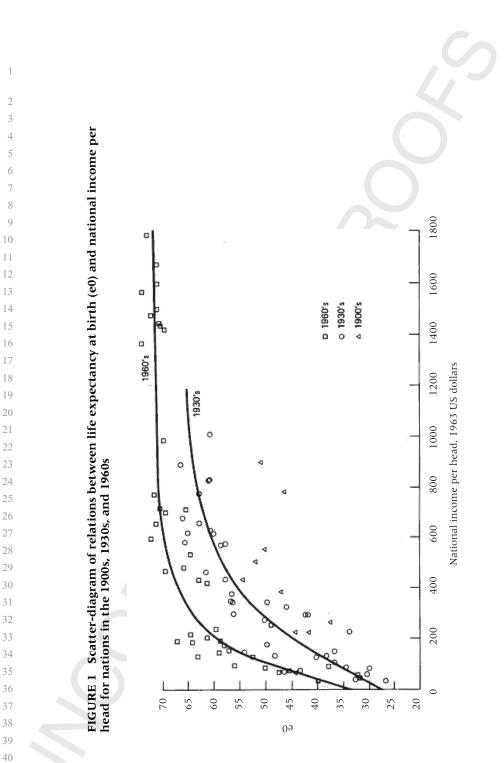
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<sup>2</sup> horizon, and access to information promoting health-related behaviors and
 <sup>3</sup> use of health care facilities (Baker et al. 2011; Lutz and Skirbekk 2014).

4 The question whether income or education is the more important de-5 terminant of global health and mortality decline is relevant for setting pol-6 icy priorities in both developing and industrialized countries. The answer is 7 of immediate concern in choosing between programs that directly promote 8 economic growth and those that focus on enhancing school enrollment and 9 quality of schooling. In an ideal world one would choose both in addition to good local health services but, in reality, even in rich countries there are 11 budgetary constraints that require policymakers to set priorities. For help-12 ing to set these priorities, it is necessary to assess the relative importance of 13 both factors. The question of relative importance is the focus of what fol-14 lows. We address the issue at the macro level by plotting a modification of 15 the Preston curve in which GDP per person is replaced by mean years of 16 schooling among the adult population. This is done both for life expectancy 17 at birth and for child mortality, and in both cases educational attainment ex-18 plains the pattern better than GDP per person. This redrawing of the curve 19 is complemented by a multivariate analysis to quantitatively assess the 20 relative difference of the two effects.

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# The Preston curve and its perception

25 In 1975 Samuel Preston published an influential paper, "The changing re-26 lation between mortality and level of economic development," in which he 27 plots the global relationship between GDP per capita and life expectancy at 28 different points in time. He finds that over time the curve that depicts the 29 relationship has moved upward, implying that a similar level of income is 30 associated with higher life expectancy at later points in time (Preston 1975). 31 He attributes this extra gain to medical progress. This view of the relation-32 ship, known as the Preston curve, has since become widely cited. Although 33 Preston was cautious in interpreting this relationship as an association and 34 not necessarily a causal one, subsequent interpretations of this relation of-35 ten had no doubt that it was based on direct causation (e.g., Pritchett and 36 Summers 1996).

37 In a more elaborate follow-up study, Preston (1980) introduced liter-38 acy and calorie supply in addition to GDP per person into regression models 39 to explain differences in levels of life expectancy for 36 countries in 1940 40 and 120 countries in 1970. The estimated coefficients showed similar pat-41 terns for both times, and literacy was highly significant. In Preston's words: 42 "The coefficients indicate that a 10 percentage point increase in literacy is 43 associated at both points with a gain in life expectancy of approximately 2 44 years, and that a 10% gain in national income by itself increases life ex-45 pectancy by approximately one-half year" (Preston 1980, p. 306). These

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interesting findings, however, were largely overlooked in subsequent re search on development and mortality.

4 This apparent positive association between income and health has 5 given rise to the widespread view among development economists that in-6 creased wealth leads causally to increased health. In the extreme, Pritchett 7 and Summers (1996) argue that focusing on economic growth in develop-8 ing countries will lead directly to reductions in infant mortality rates and 9 gains in life expectancy. While many other economists hold a less definitive position and acknowledge drivers in addition to income, the possibility 11 that the apparent empirical association between income and health could 12 be largely spurious and not of a causal nature has not been considered in 13 this body of economic literature.

14 In 2007 an issue of the International Journal of Epidemiology was devoted 15 to a reprint of Preston's 1975 article and several comments by distinguished 16 scholars in the field (IEA 2007). In the contribution most relevant for our 17 analysis, Bloom and Canning (2007) revisit the Preston curve and state that 18 his paper "remains a cornerstone of both global public health policy and 19 academic discussion of public health. Preston's paper illuminates two cen-20 tral 'stylized facts'. The first is a strong, positive relationship between na-21 tional income levels and life expectancy in poorer countries, though the 22 relationship is non-linear as life expectancy levels in richer countries are 23 less sensitive to variations in average income. The second is that the re-24 lationship is changing, with life expectancy increasing over time at all in-25 come levels. ... Although the basic facts set out by Preston are generally 26 accepted, there is still a great deal of dispute about the mechanisms that 27 lie behind the relationships and the policy implications we can draw from 28 them" (p. 498).

29 Bloom and Canning also point to another body of literature in pub-30 lic health in which, for example, Cutler, Deaton, and Lleras-Muney (2006) 31 conclude that scientific and technical advances should be seen as "the ul-32 timate determinant of health." A further argument against focusing on in-33 come growth as the primary method of reducing the burden of ill health 34 lies in the apparently very weak temporal association between periods of 35 economic growth and periods of improvement in population health, sug-36 gesting that if the relationship were causal, it has long and variable lags. 37 While rising incomes imply greater resources for society, these resources 38 need not necessarily be spent in ways that improve health. While Bloom 39 and Canning do not question the basic assumption that income growth and 40 health are closely linked, they add a cautionary sentence that is the starting 41 point for our study: "Although there is a strong case for the direct effect of 42 income on health due to nutrition and health interventions becoming more 43 affordable, it may be that income is also acting as a proxy for a wider mea-44 sure of socioeconomic status and development and that the causal effect is 45 due to other mechanisms, for example, education" (p. 498)

In a more recent assessment of the Preston curve, Mackenbach and Looman (2013) find that for European countries increases in life expectancy after 1960 have been accompanied by a much smaller upward shift in the curve than previously. They attribute this to a changing pattern of causes of death away from infectious diseases and conclude that "declines in mortality from cardiovascular disease were mainly attributable to increases in national income." This conclusion seems to be reached simply by eliminating medical progress as a dominating reason and assuming that the only other possible determinant of mortality was income, which thus should be the cause of this decline. The possibility of another driver that jointly determines income and health and causes their correlation was not considered.

In this article, we address the hypothesis that the apparent statistical association between income and health—as described by the Preston curve—could in fact be a largely spurious association resulting from the fact that improving educational attainment is a key determinant of both better health and rising incomes. Before doing so, we discuss the issue of causality.

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# On causality

22 The question of the causal nature of the effects of education and income 23 on health has attracted much attention and controversy. It is a question 24 that needs to be addressed in order to rule out the possibility that the as-25 sociations that are being interpreted could also be spurious. The question 26 has important policy implications. If, for instance, the empirical association 27 between income and health is not directly causal but rather due to a third 28 factor such as education, then an increase in income—e.g., through poli-29 cies directly aiming at economic growth—would not result in the expected 30 health improvements unless educational attainment also improved simul-31 taneously. The same is true mutatis mutandis for the association between 32 educational attainment and health.

33 Causality in the social sciences has to be viewed differently than in 34 the natural sciences because human behavior is culturally embedded and 35 what is found to be direct causation of behavior in a given setting cannot be 36 assumed to have universal predictive power for all societies and all times. 37 Inspired by the comprehensive review of causality in demography by Ní 38 Bhrolcháin and Dyson (2007), Lutz and Skirbekk (2014) introduced the no-39 tion of "functional causality" in the context of "intervention sciences" (Lutz 40 and Striessnig 2015; Pearl 2000). Intervention sciences are the social and 41 economic sciences that try to understand how the most important forces 42 of change in a society function in order to predict the future evolution of 43 the social system. Such conditional predictions about future trends can be 44 based on the assumption of no intervention or of alternative interventions 45 and their likely consequences.

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2 To establish functional causality, three criteria have to be met: (i) 3 there must be strong empirically observed associations between the two 4 factors studied; (ii) there must be a plausible narrative about the mecha-5 nisms through which one force influences the other; and (iii) other obvious 6 competing explanations of the observed association should be ruled out. 7 Examples of such competing explanations are self-selection, reverse causal-8 ity, and joint determination by a third force (Lutz and KC 2011; Lutz and 9 Skirbekk 2014). Lutz and Skirbekk (2014) give a comprehensive overview of dozens of relevant studies on the topic and conclude that it is justified to 11 assume functional causality for the global-level relationship between educa-12 tional attainment and health/mortality over the twentieth and twenty-first 13 centuries.

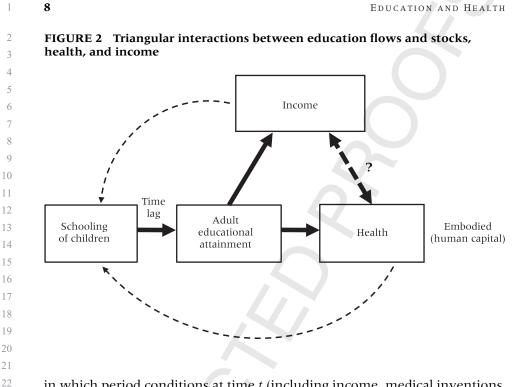
14 Several global assessments of the relationship between health and 15 mortality (Baker et al. 2011; KC and Lentzner 2010; Pamuk, Fuchs, and 16 Lutz 2011) show that, on all continents and at different levels of socioe-17 conomic development, the less-educated segments of the population have 18 significantly higher mortality and morbidity than those who are better ed-19 ucated. In virtually all countries, children of better-educated mothers ex-20 perience lower mortality. But since better-educated people also tend to 21 live in richer households, the question arises: what is more important for 22 child survival in developing countries, mothers' education or household in-23 come/wealth? This question has been the focus of studies using the largest 24 available individual-level data set by pooling the samples of Demographic 25 and Health Surveys (DHS) in 43 developing countries (Fuchs, Pamuk, and 26 Lutz 2010; Pamuk, Fuchs, and Lutz 2011). Using multi-level regression 27 models, analysis of the relative effects of mother's education and economic 28 resources on infant mortality at the family, community, and country levels 29 shows that the effect of education clearly dominates over income/wealth 30 at all levels. The empirical evidence is equally compelling for the effect of 31 education on adult mortality. In virtually all countries for which data exist, 32 better-educated people have higher life expectancies (Caselli et al. 2014). 33 The differences vary in extent among countries and are generally greater 34 for men than for women. Among industrialized countries, differences tend 35 to be lowest in Southern European countries and are highest in Eastern 36 Europe. In Russia, the difference between the highest and lowest education 37 groups among adult men are up to 12 years (Caselli et al. 2014). It has also 38 been shown that the overall decline in life expectancy that Russian men ex-39 perienced over the 1990s was driven by a strong decline among the lower 40 education groups whereas the highest groups continued to enjoy moderate 41 increases (Shkolnikov et al. 2006). In virtually all industrialized countries 42 for which data are available, the education differentials in adult mortality in-43 creased over time despite improving health care coverage in most countries 44 (Caselli et al. 2014). One explanation for this pattern lies in the increasing 45



importance of lifestyle-related factors for which education seems to be more
 important than the health care system.

4 There is a plausible narrative of causation that is founded in brain re-5 search. It has been demonstrated that literacy and education in general en-6 hance the synaptic density in relevant parts of our brains and thus makes 7 us physiologically different for the rest of our lives (Kandel 2007). It has 8 also been shown in a controlled experiment among illiterate Indian young 0 adult men that the sub-sample who was taught how to read and write had lasting structural changes in their brains after six months of learn-11 ing that are associated with executive functioning and cognitive abilities 12 (Baker, Salinas, and Eslinger 2012; Blair et al. 2005; Brinch and Galloway 13 2012; Skeide et al. 2017). Neurocognitive and neuroimaging studies have 14 shown strong associations between adaptive changes in the brain and learn-15 ing experiences in the classroom (Lewis et al. 2009; Welberg 2009). These 16 changes have been shown to be associated with ability for abstract thinking, 17 time preference, and the capacity to plan for the future (Cutler and Lleras-18 Muney 2010; Kenkel 1991; Van der Pol 2011; Heckman, Humphries, and 19 Veramendi 2017). These cognitive changes and resulting changes in behavior have relevance for health outcomes. In this context, it should also be 21 stressed that the large number of studies that focus on natural experiments 22 for the education/health link by looking at changes in compulsory school-23 ing by a year do not seem to be a promising route because they do not 24 refer to a plausible causal pathway. When young people are forced to stay 25 in school against their will for ten rather than nine years, this is unlikely to 26 result in a significant change in their overall brain functioning that would 27 be expected to have direct health effects. But such relevant changes have 28 been shown for major cognitive transitions such as from illiterate to literate 29 or from compulsory to post-secondary education (Cutler and Lleras-Muney 30 2010; Peters et al. 2006; Skeide et al. 2017).

31 Another concern in the context of assessing functional causality is the 32 possibility of reverse causality, which is also implicit in the notion of simul-33 taneity. This can pose a difficult challenge if there is reason to assume simul-34 taneous influences going in both directions. Models of Granger causality can 35 be used to sort out the temporal sequence of possible effects that can then be 36 the basis of causal inference based on the principle that the cause needs to 37 precede the effect. But in the case of education such models are unnecessary 38 because the temporal sequence can be identified *a priori*. Schooling tends to 39 happen early in the life course, and it is only the human capital (education 40 stock) at adult ages that is expected to have consequences for health-related 41 behavior. The time lag between when the schooling happens (education 42 flow) and when the resulting stock of human capital influences health can 43 be many decades and, when we study the education/health differentials for 44 people above age 70, even half a century. Hence, once a proper distinction is 45 made between education flow and educational attainment, there is no way



in which period conditions at time *t* (including income, medical inventions, etc.) can influence the schooling that occurred decades before.

24 With respect to the possibility that the empirical association is caused 25 by a third factor, different pathways of causation need to be distinguished. 26 Figure 2 shows the possible interactions between education, health, and 27 income in the form of a triangle with education and health at the base 28 and income at the top. The cognitive skills associated with adult educa-29 tional attainment and a person's health status are closely interwoven and 30 both embodied in individuals. A certain minimum level of physical health 31 is necessary for a child to develop mentally and to be able to attend school. 32 Particularly in developing countries, school absenteeism due to poor health 33 of the children themselves or of family members for whom they must care 34 or for whose lost economic output they must compensate is a serious hand-35 icap for improving levels of education and, consequently, the building of 36 key cognitive skills and raising learning outcomes. Similarly, children of-37 ten bring home from school knowledge, attitudes, and access to informa-38 tion relevant to the health and even survival of themselves and their family 39 members.

Better health and longer lives are not only closely linked to educa tion and cognitive capacity but also in turn directly affect economic growth.
 A growing literature shows that health is both a direct source of human
 welfare and a driver of income growth (Bloom and Canning 2008). In
 particular, three mechanisms have been defined: better health leading to
 higher labor productivity, better childhood health leading to better school

2 attendance and cognitive development, and a longer expected life span lead-3 ing to more savings and investment. Empirical studies also find that good 4 health has a positive, sizable, and statistically significant effect on aggre-5 gate output, even controlling for the experience of the work force (Bloom, 6 Canning, and Sevilla 2003). The WHO-sponsored report of the Commission 7 on Macroeconomics and Health (Sachs 2001) also highlighted the impor-8 tance of basic health for poverty reduction by showing how the burden of 9 diseases in some low-income countries, especially in sub-Saharan Africa, is a barrier to economic growth and therefore should be addressed in any 11comprehensive development strategy.

12 Finally, the effect of improving educational attainment and quality of 13 education has long been a part of economic growth theory. Past empirical 14 efforts to demonstrate this effect on the basis of aggregate time series have 15 been hampered by the lack of appropriate data on educational attainment 16 (de la Fuente and Doménech 2006). More recent assessments based on full 17 educational attainment distributions by age cohorts demonstrate the consis-18 tently positive and significant effect of human capital on economic growth 19 (Crespo Cuaresma, Lutz, and Sanderson 2014; Lutz, Crespo Cuaresma, and Sanderson 2008). The same has been shown with respect to quality of education for countries where such data exist (Hanushek and Woessmann 22 2008).

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# Updating the global empirical analysis for 1970–2010

27 To explore the association between educational attainment, income, and 28 mortality across time and space, we employ a balanced panel of 174 coun-29 tries (both developed and developing) over the period 1970-2010 in five-30 year intervals. Following the logic of Preston's 1975 and 1980 Preston pa-31 pers, we first present graphical presentations of the bi-variate relationship 32 between GDP per person and life expectancy, followed by multivariate sta-33 tistical analyses. We also study the pattern with respect to child mortality. 34 While the dichotomous variable of literacy was the only one available to 35 Preston, we use mean years of schooling of the adult population aged 15 36 and older in the case of life expectancy and of women aged 20-39 in the 37 case of child mortality. 38

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# Data

Data were obtained mainly from two sources. Country-level indicators of
 educational attainment for the years 1970–2015 were extracted from the
 Wittgenstein Center Data Explorer (WIC 2015). Panel data on income and
 mortality were obtained from the World Development Indicators (World
 Bank 2017). Merging the two datasets gave us our panel of data with

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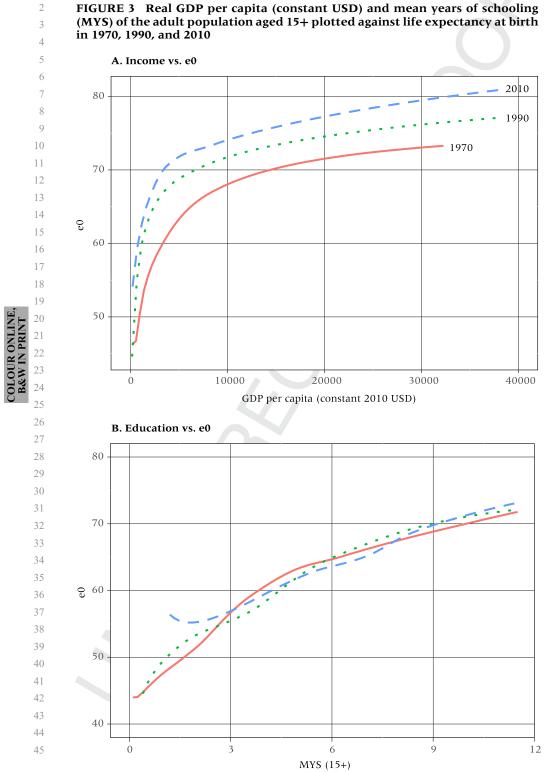
only a few missing data for some countries in earlier years. Following Preston's original design, income is measured as GDP per person (2010 constant USD). For the multivariate analysis, we also performed sensitivity runs where PPP (purchasing power parity) per person was used instead of constant 2010 USD.

### Descriptive analysis

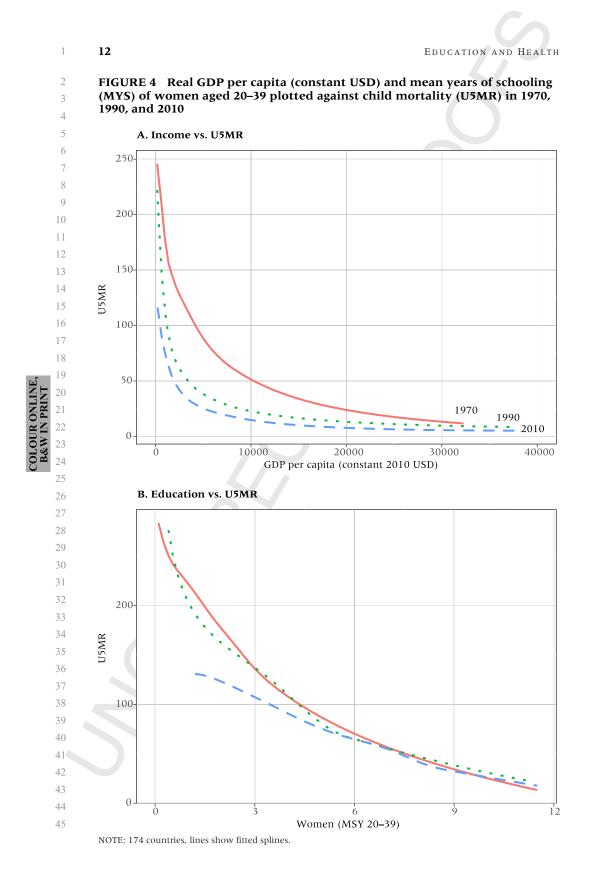
Figure 3 presents a visual analysis of the cross-country associations be-11 tween income, educational attainment, and life expectancy for the years 12 1970, 1990, and 2010, similar to the way in which Preston (1975) plotted 13 life expectancy against GDP per capita for the 1930s and 1960s. In Panel 14 A, the plot of life expectancy at birth against GDP per capita for 1970, 15 1990, and 2010 closely resembles the pattern of the original Preston curve 16 (Figure 1). The curve clearly continues to move upward over time. This, 17 according to Preston, is due to the factors other than income that he as-18 sumed to be mostly related to medical progress and health care. Panel B 19 of the figure shows an isomorphic curve with the only difference that GDP 20 per person is replaced by mean years of schooling of the adult population 21 (MYS15+). The resulting pattern, however, differs considerably in that ris-22 ing educational attainment seems to explain rising life expectancy much 23 better than GDP per person. The association looks much more linear with-24 out a leveling off at higher levels, and there is very little upward shift that 25 would indicate an unexplained gap that needs to be explained by medical 26 progress.

27 Figure 4 shows the corresponding pair of curves in which life ex-28 pectancy is replaced by child mortality (aged 0-4) in order to see whether 29 the previous pattern also holds for this mortality rate, which is often more 30 easily influenced by targeted health interventions than is overall life ex-31 pectancy. Here, mean years of schooling of women aged 20-39 is used as 32 the education indicator. In panel A, the plot of child mortality against GDP 33 per person shows essentially the same pattern as for life expectancy vs GDP 34 per person in panel A of Figure 3. Panel B of the figure reveals that the rela-35 tionship looks much more linear for education than for GDP per person; and 36 for 1970–1990 there is no shift in the curves, with changes in mothers' edu-37 cation evidently explaining declining child mortality much better than GDP 38 per person. For 1990–2010, however, there is an interesting deviation from 39 this general pattern, as child mortality in the high-mortality/low-education 40 countries declines more rapidly than would be expected from the gains in 41 mothers' education over the same period. Evidently, this is the consequence 42 of the massive international child health interventions in those countries 43 over the past two decades. This shows that, at least with respect to child 44 mortality, concerted public health efforts can lower mortality more than 45 social development alone would predict.

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NOTE: 174 countries, lines show fitted splines.



#### 2 TABLE 1 Panel data regressions for the period 1970-2015 (population weighted) with country and time fixed-effects as indicated (standardized 3 coefficients), life expectancy at birth (standardized) as the dependent variable Л

|                       | (1)        | (2)            | (3)        |
|-----------------------|------------|----------------|------------|
| Variable              | Unadjusted | Mutually .Adj. | Main model |
| GDP per person (log)  | .914***    | .307**         | .106       |
|                       | (.234)     | (.134)         | (.091)     |
| Education             | .994***    | .855***        | .395***    |
|                       | (.107)     | (.104)         | (.115)     |
| Observations          |            | 1276           | 1,276      |
| R-squared             |            | .841           | .884       |
| Number of countries   |            | 149            | 149        |
| Country fixed-effects | Yes        | Yes            | Yes        |
| Year fixed-effects    | No         | No             | Yes        |

\*\*\*\*p<0.01, \*\*p<0.05, \*p<0.1.

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NOTES: GDP per person is in constant 2010 USD and education is the mean years of schooling of the population aged 15+. Robust standard errors in parentheses.

#### Multivariate analysis

20 Multivariate statistical analyses were conducted to explore the relative effects of education and income in explaining changing global mortality pat-22 terns. After conducting a Hausman test to choose between fixed-effect and 23 random-effect specification for country-level unobserved effects, the pre-24 ferred fixed-effect model was fitted and specified as follows:

$$M_{it} = U_i + \beta_1 E ducation_{it} + \beta_2 GDP \ per \ person_{it} + \alpha \ (t) + \varepsilon it$$
(1)

$$\alpha (t) = \alpha_1 year_{1970} + \alpha_2 year_{1975} + \alpha_3 year_{1980} + \dots + \alpha_9 year_{2010} + \alpha_{10} (2)$$

where  $M_{it}$  is the mortality indicator (life expectancy at birth and child mor-30 tality) for country *i* at time *t*,  $U_i$  represent unobservable individual (country) heterogeneities, *Education<sub>it</sub>* is the education indicator (mean years of schooling for age 15+) for country *i* at time *t*, GDP per person<sub>it</sub> is GDP per person (at constant 2010 USD) for country *i* at time *t*; and  $\alpha(t)$  controls for the year fixed-effect and is specified as a binary variable for each year of observation.

36 A number of different models were estimated and, in addition to the 37 main models shown in Tables 1 and 2, sensitivity analysis was performed as 38 described below. For the sake of comparison, all variables were standardized 39 (Z-scores were calculated) before we fit models. The coefficients are thus 40 interpreted, within a given country, as the gain in health (in standard de-41 viation) for a standard deviation change in the independent variable. First, 42 we estimated a country fixed-effect panel model by including each explana-43 tory variable separately: the unadjusted effect of each predictor is estimated 44 and shown in column (1). Second, we estimated a model with both edu-45 cation and income indicators as shown in column (2). Finally, column (3)

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# TABLE 2 Panel data regressions for the period 1970–2015 (population weighted) with country and time fixed-effects as indicated (standardized coefficients), under-five child mortality (U5MR) (standardized) as the dependent variable

| Variables             | (1)        | (2)<br>Mutually Adj. | (3)        |
|-----------------------|------------|----------------------|------------|
|                       | Unadjusted |                      | Main model |
| GDP per person (log)  | 860***     | 004                  | .0772      |
|                       | (.029)     | (.118)               | (0.127)    |
| Education             | 923***     | -1.214***            | -1.016***  |
|                       | (.034)     | (.144)               | (.130)     |
| Observations          |            | 1,257                | 1,257      |
| R-squared             |            | .824                 | 0.831      |
| Number of countries   |            | 147                  | 147        |
| Country fixed-effects | Yes        | Yes                  | Yes        |
| Year fixed-effects    | No         | no                   | Yes        |

\*\*\*\*p<0.01, \*\*p<0.05, \*p<0.1.

NOTE: GDP per person is in constant 2010 USD and education is the mean years of schooling of women aged 20–39. Robust standard errors in parentheses.

gives the full model with income, education, and both country and period fixed-effects.

2.1 The results for life expectancy given in Table 1 show high and signifi-22 cant unadjusted parameters for both income and education after controlling 23 for country fixed-effects, with the standardized education coefficient being 24 somewhat higher. The picture changes substantially when income and ed-25 ucation are entered in the same model, with the education coefficient be-26 coming almost three times as large as the one for income. In the full model, 27 which includes time fixed-effects, income becomes insignificant while the 28 education effect remains robust and highly significant.

29 The results with respect to infant mortality shown in Table 2 are quite 30 similar to those for life expectancy. The difference is that income is already 31 insignificant in the mutually adjusted model in column (2), and the coeffi-32 cients for women's education (for ages 20–39) in that model and in the full 33 model in column (3) are much higher than the comparable ones in Table 34 1 for overall mean years of schooling. Sensitivity runs using PPP income 35 instead of constant USD (as in the original Preston paper) only marginally 36 improved the coefficients for income, while the education effects remained 37 robust and highly significant. In addition to the population-weighted regres-38 sions shown here, we also ran the model giving every country equal weight. 39 Since our dependent variables here—life expectancy and child mortality— 40 reflect the averages of individual experiences and health-related behaviors, 41 the independent agents whose experience we are studying are individuals 42 rather than countries, which makes population weighting more appropri-43 ate. In either case, the results of the unweighted regressions are qualita-44 tively very similar, with the education coefficients slightly lower but still 45 highly significant.

These multivariate results strongly confirm what the visual analysis above suggested: raising educational attainment is a much more important driver of increasing life expectancy and falling child mortality than income. As we discussed in the introduction, this finding should have significant implications for prioritizing policies aimed at improving health and longevity. Under a global perspective over the last half century, increasing educational attainment clearly has been the key factor in improving health, rather than increasing income as has frequently been claimed.

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# Summary and conclusions

We revisited the influential 1975 paper by Preston on the relationship between income and life expectancy across most countries of the world for the 1930s and 1960s and extended the analysis to the period 1970–2015. We demonstrated that the distinct pattern identified by Preston, showing a strongly concave relationship and an upward shift of the curves, continued over the subsequent half century as assessed at the global level.

We then plotted the same kind of relationship replacing GDP per person with the mean years of schooling of the adult population to see whether 22 educational attainment could be a better predictor of life expectancy than 23 income. The associations turn out to be very different, with the curves 24 becoming largely linear and overlapping. This suggests that educational 25 attainment is a better predictor in the sense that its effect on life ex-26 pectancy does not diminish at higher levels and, in particular, it does not 27 leave an unexplained shift over time that has to be explained by other 28 factors.

29 To validate this visual analysis, we conducted multivariate analyses on 30 a balanced panel of 174 countries for 1970-2015, which in addition to GDP 31 per person and mean years of schooling of the adult population included 32 country and period fixed-effects, and we performed sensitivity runs with 33 alternative income indicators and weighting schemes. In all of the models 34 the effect of educational attainment on life expectancy is highly significant 35 in the expected direction, and the standardized coefficients are clearly larger 36 than those of income.

37 To consider the possibility of a different pattern for the determinants 38 of child mortality, we carried out the analysis separately for under-5 mor-39 tality. Again, for the association with GDP per person there was strong non-40 linearity and a shift of the curve over time that was particularly pronounced 41 between 1970 and 1990. Viewed in relation to mean years of schooling 42 of women aged 20–39, the relationship again was much more linear with 43 virtually no shift between 1970 and 1990. Between 1990 and 2010 child 44 mortality in the highest-mortality countries declined more rapidly than sug-45 gested by the gains in mothers' education. This is an indication that massive

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efforts by the international community and private donors in recent years to
lower child mortality in some of the least developed countries were successful in doing so to a greater extent than would be expected from improving
educational attainment alone. This was not equally the case with respect to
adult mortality.

7 Where does this empirical evidence leave us with respect to testing the 8 hypothesis that the empirical association between GDP and life expectancy 9 depicted by the Preston curve and widely assumed in the literature is a spurious one, with education in fact driving both changes? The macro-level 11 evidence presented here strongly supports the view that this is a plausible 12 hypothesis that deserves further elaboration. In our section on causality, 13 we also assessed the different specified criteria for functional causality, in-14 cluding a strong empirical association, a valid narrative of the causal mecha-15 nism, and ruling out alternative explanations such as selectivity and reverse 16 causality. This strong aggregate-level finding should be further explored at 17 the individual and community level under different cultural, social, and 18 economic conditions.

19 Studies such as ours are more easily conducted for child mortality than for adult mortality since the information can be provided in surveys by 21 mothers. Multi-level analyses of the determinants of child mortality across a 22 large number of developing countries have shown that mothers' education 23 at every level of attainment was more important than wealth/income, was 24 the dominating factor at the household and community level, and played 25 a key role at the national level (Pamuk, Fuchs, and Lutz 2011). A compa-26 rable individual-level study for adult mortality is much more difficult be-27 cause there are no consistent data on adult deaths by education, income, 28 and other relevant characteristics. Even in most industrialized countries 29 with efficient vital registration systems, such micro-level analysis will be 30 difficult unless a comprehensive population register exists. With some ex-31 tra effort, census data that have information on these characteristics can 32 be linked with information about subsequent deaths. Where such match-33 ing studies have been conducted, they all show significant mortality dif-34 ferentials by level of education (Caselli et al. 2014). But such studies often 35 lack the income information for comparative analysis. For developing coun-36 tries, the data challenges are much greater and—possibly except for the 37 cases of demographic surveillance systems-probably insurmountable at 38 present.

The global time series analysis of national data strongly suggests that the apparent positive association between health and income can largely be attributed to increasing educational attainment, which at the same time leads to rising incomes (Lutz, Crespo Cuaresma, and Sanderson 2008) and better health outcomes. While additional individual-level analysis of this issue is needed, the patterns presented here suggest that education should be considered a policy priority for improving global health.

#### Notes

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