

ORDINAL MULTIVARIATE ANALYSIS

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## 1. Introduction <sup>1)</sup>

The essential feature of multivariate methods is that they aim at reducing the complexity of phenomena in which many variables or attributes are involved. Given this general feature, it is no surprise to see that these methods have been applied in various fields of research, such as economics, geography, medicine, biology, etc. (cf. Kendall [1975]).

The starting point of multivariate analysis is normally the data matrix  $X$  :

$$X = \begin{bmatrix} x_{11} & \cdot & \cdot & \cdot & x_{1I} \\ \cdot & & & & \cdot \\ \cdot & & & & \cdot \\ \cdot & & & & \cdot \\ x_{J1} & & & & x_{JI} \end{bmatrix} \quad (1.1)$$

where  $I$  denotes the number of members observed and  $J$  the number of variables observed;  $x_{ji}$  denotes the value of the  $j$ -th variable for the  $i$ -th member.

In the majority of multivariate methods it is assumed that the variables are measured on a cardinal (interval or ratio) scale. This means that it is meaningful to apply numerical operations to these variables such as summation, subtraction and multiplication (see Rietveld [1980] for a more accurate definition of a cardinal scale of measurement). However, in many fields of research the assumption of cardinal measurability cannot be maintained. For example, when the data are not accurate enough, when variables are involved which can only be measured in a qualitative way (e.g., beauty of landscape), or when latent variables are to be dealt with.

It is important, therefore, to consider the question whether it is possible to develop multivariate methods which are not based on the assumption of cardinal measurability. This has of course important implications for econometric model-building, since the treatment of soft data has always formed a bottleneck for estimating economic models. Soft econometrics is a recently developed approach to overcome the problem of soft data.

This paper will be devoted to the development of some methods for ordinal-

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1) The authors are indebted to Franz Palm for his valuable comments concerning Subsection 2.2.

ly measurable data and its implications for regional statistical and econometric analyses. A variable  $j$  is ordinally measurable when for a series of observations it is possible to indicate the rank order of the observations, but not the differences between the observations. For example, when the rank order of five observations - where the smallest value receives rank 1, the one but smallest receives rank 2, etc. - is : 2, 3, 1, 5, 4, it may be concluded that the first observation is smaller than the fourth one, but not that the difference between the first and the fourth one is larger than the difference between the first and the third one.

It is important to note that several techniques can be applied to perform a multivariate analysis of ordinal data without the necessity to develop methods for ordinal data.

1. The simplest way of achieving a short circuit is to interpret ordinal data as if they were cardinal. Obviously, in this way more information is extracted from the data than is actually contained in them. Kendall [1970], p. 125, indicates that sometimes such an approach may yield satisfactory results. However, since it is based on a questionable assumption, it cannot serve as a general device for dealing with ordinal data.
2. Another way of avoiding the necessity to develop ordinal multivariate methods is the use of order statistics to assign cardinal values to the observations (cf. Rietveld [1980]). A necessary step in this approach is the determination of the probability distribution from which the observations are drawn. This can only be done on a priori grounds which makes the results arbitrary. The arbitrariness can be removed to a certain extent by repeating the cardinalization of data for different probability distributions. Obviously, the disadvantage of this approach is that it gives rise to extensive computational work.
3. The third approach of cardinalization consists of applying multidimensional scaling procedures (cf. Nijkamp [1979,1980]). These procedures have been devised to transform the ordinal matrix  $X$  with dimensions  $J \times I$  into a cardinal matrix  $Y$  with dimensions  $K \times I$  where  $K < J$ . Thus, multidimensional scaling procedures are a means to transform ordinal data about many variables into cardinal data about less variables which reflect as accurately as possible the configuration of the original data. Although multidimensional scaling as such is a sound procedure, its use in the present context may give rise to difficulties. For example, the variables derived are sometimes difficult to interpret, which means that the results of the ensuing multivariate analysis may be less meaningful or require at least an additional analysis.

We conclude that it is meaningful to start a study on ordinal multi-variate methods. In the field of (regional) economics this subject has been neglected up to now, although in other disciplines, especially sociology, substantial work has been done on the subject. Given the exploratory character of this paper, we will focus on the main ideas and pay less attention to statistical aspects or the feasibility of numerical procedures.

We will deal with the following methods :

Section 2: multiple regression analysis (and related subjects such as interdependence analysis and discriminant analysis).

Section 3: clustering and classification.

Section 4: principal component analysis (and related subjects such as canonical correlations and partial least squares).

## 2. Multiple Regression Analysis

### 2.1. Introduction

Consider the following relationships between  $y$  - the variable to be explained - and  $K$  explanatory variables  $x_1, \dots, x_K$  :

$$y = \beta_0 + \beta_1 x_1 + \beta_2 x_2 + \dots + \beta_K x_K \quad (2.1)$$

In this section we consider the question : 'given that  $I$  observations are available of the variables  $y$  and  $x_1, \dots, x_K$  - measured on an ordinal scale - , is it possible to estimate the values of the  $\beta_k$  ( $k = 0, 1, \dots, K$ ) or to draw conclusions about the extent to which the variables  $x_k$  contribute to the explanation of  $y$ '.

There are several ways to approach this question. In subsections 2.2 - 2.4 we will deal respectively with a logit formulation, an approach based on multiple rank correlation coefficients and a multiple regression procedure under constraints.

### 2.2. Logit Analysis

In this subsection we will show how a logit analysis, based on data about pairwise comparisons of observations can be used to determine the relative importance of the explanatory variables. Consider all pairs of observations  $(i, i' ; i \neq i')$  which will be numbered as  $n = 1, \dots, N$ , where  $N = I(I - 1)$ . We introduce new variables  $w$  and  $z_k$  ( $k = 1, \dots, K$ ) which are related to  $y$  and  $x_k$  ( $k = 1, \dots, K$ ) in the following way :

$$\begin{aligned}
 &\text{when for the pair } (i,i') : y_i > y_{i'} , \text{ then } w_n = 1 \\
 &\text{when for the pair } (i,i') : y_i < y_{i'} , \text{ then } w_n = 0 \\
 &\text{when for the pair } (i,i') : x_{ki} > x_{ki'} , \text{ then } z_{kn} = 1 \\
 &\text{when for the pair } (i,i') : x_{ki} < x_{ki'} , \text{ then } z_{kn} = 0
 \end{aligned}
 \tag{2.2}$$

These variables can be summarized in a column vector  $\underline{w}$  with  $N$  elements and an  $N \times K$  matrix  $Z$ :

$$\underline{w} = \begin{bmatrix} w_1 \\ \cdot \\ \cdot \\ \cdot \\ w_N \end{bmatrix} , \quad Z = \begin{bmatrix} z_{11} , \dots , z_{K1} \\ \cdot \\ \cdot \\ \cdot \\ z_{1N} , \dots , z_{KN} \end{bmatrix}
 \tag{2.3}$$

Every row of  $Z$  consists of a series of zeros and ones. A certain combination of zeros and ones will be called a regime  $l$  ( $l = 1, \dots, L$ ). There are in principle  $L = 2^K$  different regimes. Let  $F_l$  denote the number of rows in  $Z$  with a certain regime  $l$ . Let  $F_{0l}$  and  $F_{1l}$  denote the number of rows of regime  $l$  in  $Z$  such that the corresponding value of  $w_n$  is equal to 0 and 1, respectively. Then we have by definition :  
 $F_l = F_{0l} + F_{1l}$  and  $\sum_l F_l = N$ .

A numerical example may clarify the meaning of the symbols defined above. Assume that  $I = 4$  and  $K = 2$  and that the observations of the  $y$  and  $x_k$  are :

$$\underline{y} = \begin{bmatrix} 1 \\ 3 \\ 4 \\ 2 \end{bmatrix} , \quad \underline{x}_1 = \begin{bmatrix} 4 \\ 1 \\ 3 \\ 2 \end{bmatrix} , \quad \underline{x}_2 = \begin{bmatrix} 3 \\ 1 \\ 2 \\ 4 \end{bmatrix}
 \tag{2.4}$$

When the pairs of observations are considered in the following order: (1,2), (1,3), (1,4), (2,1), (2,3), ... , (4,3), we arrive at the following results for  $\underline{w}$  and  $Z$ :

$$\begin{bmatrix} 0 \\ 0 \\ 0 \\ 1 \\ 0 \\ 1 \\ 1 \\ 1 \\ 1 \\ 1 \\ 0 \\ 0 \end{bmatrix} , \begin{bmatrix} 1 & 1 \\ 1 & 1 \\ 1 & 0 \\ 0 & 0 \\ 0 & 0 \\ 0 & 0 \\ 0 & 0 \\ 1 & 1 \\ 1 & 0 \\ 0 & 1 \\ 1 & 1 \\ 0 & 1 \end{bmatrix} \quad (2.5)$$

The ensuing frequencies for the various regimes are summarized in Table 1 :

	regime 1			
	1 = 1 (0,0)	1 = 2 (1,0)	1 = 3 (0,1)	1 = 4 (1,1)
$F_{11}$	3	1	1	1
$F_{01}$	1	1	1	3
$F_1$	4	2	2	4

Table 1 . Frequencies for various regimes of explanatory variables.

The information contained in Table 1 can be used for a standard logit analysis in the following way (cf. Theil [1971a,b] and Upton [1978]). Let  $p_1$  denote the probability that  $w$  assumes the value 1 when regime 1 holds. A regime 1 is described by a  $(K \times 1)$  vector  $\underline{m}_1$  consisting of 1 and 0 elements. Then the usual assumption in this type of problems is that  $p_1$  depends on the structure of regime 1 in the following way:

$$\ln \left( \frac{p_1}{1-p_1} \right) = \gamma_0 + \gamma_1 m_{11} + \gamma_2 m_{12} + \dots + \gamma_K m_{1K} \quad (2.6)$$

The right hand side of (2.6) shows an additive structure with dummy variables. If desired, interaction effects between the variables  $k$  and  $k'$  can be included by adding parameters  $\delta_{kk'}$ , ( $k \neq k'$ ) when both  $m_{1k}$  and  $m_{1k'}$  are equal to 1 (cf. Theil [1971a]). The expression  $\ln(p_1/(1-p_1))$  at the left hand side of (2.6) is termed the logit of  $p_1$ . Its main feature is that it transforms in a monotone increasing way  $p_1$  - falling in the  $[0,1]$  interval - to a variable ranging from  $-\infty$  to  $\infty$ . For a further discussion of the specification of (2.6) and its relationships with the entropy concept we refer to Theil [1971a].

Equation (2.6) does not contain an error term. The reason is that in the left hand side no observed variable is included. When we want to estimate the parameters  $\gamma_k$ , we have to replace the probabilities  $p_1$  by the observed relative frequencies  $f_1 = F_{11} / F_1$ . In that case there is a clear reason to include an error term, since the relative frequencies  $f_1$  may differ from the probabilities  $p_1$ . Thus the relationship to be estimated is:

$$\ln\left(\frac{f_1}{1-f_1}\right) = \gamma_0 + \gamma_1 m_{11} + \gamma_2 m_{12} + \dots + \gamma_K m_{1K} + \varepsilon_1 \quad (2.7)$$

where  $\varepsilon_1$  is the error term.

Theil [1971a] shows that a weighted least squares method is appropriate to estimate the parameters when it may be assumed that the relative frequencies  $f_1$  are based on independent random samples of size  $F_1$  from binomial distributions with probability  $p_1$  of success. In that case it can be shown that the large sample expectation and variance of  $\varepsilon_1$  are 0 and  $1 / (F_1 (f_1) (1-f_1))$ , respectively. Consequently, weighted least squares (a special case of generalized least squares) can be applied, the weights being proportional to  $\sqrt{F_1 (f_1)(1-f_1)}$ .

This means that regimes for which  $f_1 = 1$  or 0 do not play a role in the estimation of the  $\gamma$ . We also see that the larger  $F_1$  (the number of observations in a regime), the heavier the weight of that regime in the determination of the parameters.

An important difficulty inherent in the estimation of (2.7) in the context of ordinal data analysis is that Theil's assumption that the  $f_1$ 's are based on independent random samples of size  $F_1$  is not valid. The frequencies  $F_{11}$  refer to pairs of observations which are derived from the original set of observations in a systematic way. For our numerical example is this clearly displayed by Table 1, where we find that  $f_1 + f_4 = 1$



and  $f_2 + f_3 = 1$ .

We conclude that the  $\epsilon_1$  in (2.7) cannot be assumed to be distributed independently. Therefore, a generalized least squares estimation of (2.7) is adequate. The obvious difficulty is that the covariance matrix  $V$  is not known and that it seems to be impossible to describe  $V$  by means of a small number of parameters, as is sometimes done in time series regressions. How can one proceed in this situation? Three directions can be chosen.

1. The simplest way is to ignore the problem and to apply ordinary least squares. In that case the estimated parameters are unbiased, but the variances will be higher compared to the results of generalized least squares (cf. Theil [1971b]).
2. Another way is the use of iterative procedures. For example: start with an estimation by means of ordinary least squares. Use the resulting estimated errors to construct an estimated covariance matrix  $\hat{V}$  and apply generalized least squares based on  $\hat{V}$ , and so forth.
3. A third approach aims at directly approximating the covariance structure of the  $\epsilon_1$ 's as follows:

Consider the set of  $I$  original observations. This set can be used to generate  $I$  sets of  $I - 1$  observations, each set containing the  $I$  original observations but one. For each set the values of  $f_1$  and  $\ln(f_1 / (1-f_1))$  can be determined. The series of  $I$  values for the logits can be used to calculate the covariance matrix of the logits. This matrix can be used as an approximation of  $V$  so that generalized least squares can be employed.

It is clarifying to pay some attention to the number of observations and parameters in specification (2.7). The number of parameters in (2.7) is equal to  $K + 1$ . The maximum number of observations (regimes) is equal to  $2^K$ . This means that when the actual number of observations is equal to the maximum possible number, the number of degrees of freedom increases rapidly with increasing  $K$ . However, there are several reasons why the actual number of regimes in the estimation is smaller than  $2^K$ . Especially when  $I$  is not so large, for some regimes  $F_{01}$  or  $F_{11}$  (or both) may be equal to zero and - as shown above - such a regime cannot be used to estimate the parameters.

Another reduction in the number of observations is due to the interdependencies between the  $F_{01}$  and  $F_{11}$ . We will analyze these interdependencies by means of the concept of 'complementary regimes'. A regime  $l'$  is a complement of a regime  $l$  when the sum of  $\underline{m}_l$  and  $\underline{m}_{l'}$  is a vector  $\underline{1}$ , exclusively consisting of unit elements:

$$\underline{m}_l + \underline{m}_{l'} = \underline{1} \quad (2.8)$$

In our numerical example the complement of regime 1 is 4 and of regime 2 is 3. It follows from the definition of  $F_{01}$  and  $F_{11}$  that for complementary regimes we have:

$F_{01} = F_{11'}$ ,  $F_{11} = F_{01'}$ , and  $F_l = F_{l'}$ , and therefore:  $f_l = 1 - f_{l'}$ . Consequently for each pair of complementary regimes holds the following condition:

$$\ln \frac{f_l}{1-f_l} + \ln \frac{f_{l'}}{1-f_{l'}} = 0 \quad (2.9)$$

Combining (2.9) with (2.7) yields for all complementary pairs:

$$\ln \frac{f_l}{1-f_l} + \ln \frac{f_{l'}}{1-f_{l'}} = 2 \gamma_0 + \sum_k \gamma_k + \epsilon_l + \epsilon_{l'} = 0 \quad (2.10)$$

We may conclude, therefore, that for all complementary pairs  $(l, l')$  and  $(m, m')$  we have:

$$\epsilon_{m'} = \epsilon_l + \epsilon_{l'} - \epsilon_m \quad (2.11)$$

Consequently, when in (2.7) the relative frequency  $f$  is given for the regimes  $l, l'$  and  $m$ , the value of  $f_m$  does not add any useful information for the determination of the parameters  $\gamma_k$ . This means that when there are  $L$  regimes ( $L$  even), only the frequencies of  $\frac{1}{2} L + 1$  regimes contain useful information on the parameters (the set of  $\frac{1}{2} L + 1$  regimes contains only one pair of complementary regimes). In our numerical example we have  $K = 2$  and hence the number of parameters is equal to 3.

The number of effective observations is  $\frac{1}{2} 2^K + 1 = 3$ .

In such a case, in general, the parameters can be determined, while the estimated errors are zero. Indeed, we can derive that  $\epsilon_1 = \epsilon_2 = \epsilon_3 = 0$  and  $\gamma_0 = -\gamma_1 = -\gamma_2 = \ln 3$ .

At the end of the presentation of this approach, we may conclude that, although some estimation problems still remain, an ordinal analogon has been developed for multiple regression which does justice to the ordinal character of the data.

What is the essentially new idea of this approach? A close examination shows that the approach consists of two building stones: 1) a method to transform the ordinal data matrix  $X$  and the vector  $y$  in a vector of relative frequencies  $f_1, \dots, f_L$  by means of pairwise comparisons; and 2) an estimation procedure based on specification (2.6). The main elements of the building stones have been developed by Kendall [1970] and Theil [1971a], respectively. The novelty of the method developed here is thus the combination of the two building stones.

For another logit type treatment of ordinal regression - not being based on pairwise comparisons - we refer to McCullagh [1980].

### 2.3 Ordinal Analogue of Multiple Regression

The approach discussed in this subsection is based on structural similarities between product-moment correlation coefficients and rank correlation coefficients. We will first show the nature of these similarities.

The ordinary product-moment correlation coefficient for cardinal data  $u_i$  and  $v_i$  reads:

$$r = \frac{\sum_i (u_i - \bar{u})(v_i - \bar{v})}{\sqrt{\sum_i (u_i - \bar{u})^2 \sum_i (v_i - \bar{v})^2}} \quad (2.12)$$

where  $\bar{u}$  and  $\bar{v}$  are the mean values of the  $u_i$  and  $v_i$  respectively.

We also present the regression coefficient  $b$  following from the estimation of the relationship:

$$v_i = a + b_{vu} u_i$$

The best linear unbiased estimator of  $b$  reads:

$$b_{vu} = \frac{\sum_i (u_i - \bar{u})(v_i - \bar{v})}{\sum_i (u_i - \bar{u})^2} \quad (2.13)$$

We turn now to some correlation coefficients proposed for ordinary data. Kendall [1970] proposes to use the method of paired comparisons in the following way. Consider all  $\frac{1}{2} I(I - 1)$  pairs of observations  $(i, i')$  of two ordinal measured variables  $x$  and  $y$ . Let  $S^+$  be the number of pairs for which  $x$  and  $y$  are concordant, i.e., the number of pairs for which  $\{x_i > x_{i'}, \text{ and } y_i > y_{i'}\}$  or  $\{x_i < x_{i'}, \text{ and } y_i < y_{i'}\}$ . Let  $S^-$  be the number of pairs for which  $\{x_i > x_{i'}, \text{ and } y_i < y_{i'}\}$  or  $\{x_i < x_{i'}, \text{ and } y_i > y_{i'}\}$ . Let  $T_x$  and  $T_y$  be the number of ties in  $x$  and  $y$ , respectively. When no ties appear, Kendall's coefficient of rank correlation is defined as the number of concordant pairs minus the number of discordant pairs divided by the total number of pairs:

$$\tau = \frac{S^+ - S^-}{S^+ + S^-} \tag{2.14}$$

When ties are present, the following correction is applied:

$$\tau_b = \frac{S^+ - S^-}{\sqrt{S^+ + S^- + T_x} \sqrt{S^+ + S^- + T_y}} \tag{2.15}$$

Finally, for the latter case, Somers [1962] provides an alternative measure which will appear to be of importance:

$$d_{yx} = \frac{S^+ - S^-}{S^+ + S^- + T_y} \tag{2.16}$$

For these three measures it can be proved that the extreme values are -1 and +1, respectively.

At first sight there is not much similarity between these ordinal measures and the measures for cardinal data mentioned above: the ordinal measures being based on counting frequencies of discordant and concordant pairs, and the cardinal measures being based on measuring distances with respect to the mean. It can be shown, however, that the same structure is underlying the ordinal and the cardinal measures (cf., Hawkes [1971] and Ploch [1974]).

The first step to prove the similarity is to rewrite (2.12) and (2.13) such that the mean values  $\bar{u}$  and  $\bar{v}$  disappear. It is not difficult to show that

$$\frac{1}{I} \sum_i (u_i - \bar{u})^2 = \frac{1}{2I^2} \sum_i \sum_j (u_i - u_j)^2$$

$$\frac{1}{I} \sum_i (u_i - \bar{u})(v_i - \bar{v}) = \frac{1}{2I^2} \sum_i \sum_j (u_i - u_j)(v_i - v_j)$$

Accordingly, when we set  $u_{ij} = u_i - u_j$  and  $v_{ij} = v_i - v_j$ , (2.12) and (2.13) can be rewritten as:

$$r = \frac{\sum u_{ij} v_{ij}}{\sqrt{\sum u_{ij}^2} \sqrt{\sum v_{ij}^2}} \quad (2.12')$$

$$b_{vu} = \frac{\sum u_{ij} v_{ij}}{\sum u_{ij}^2} \quad (2.13')$$

In (2.12') and (2.13') the sum extends over all possible pairs.

The second step is that we introduce the following operation for the ordinal data. For all pairs  $i, j$ :

$$\begin{aligned} x_{ij} &= 1 && \text{if } x_i > x_j \\ x_{ij} &= 0 && \text{if } x_i = x_j \\ x_{ij} &= -1 && \text{if } x_i < x_j \end{aligned}$$

The variable  $y_{ij}$  can be defined in the same way. Thus we arrive at two vectors consisting of  $N^2$  elements being equal to 1, 0, or -1. The term  $(S^+ - S^-)$  can be expressed in terms of  $x_{ij}$  and  $y_{ij}$  in a straightforward way:  $S^+ - S^- = \frac{1}{2} \sum x_{ij} y_{ij}$ . Given this result it is not difficult to see that:

$$\tau_b = \frac{\sum x_{ij} y_{ij}}{\sqrt{\sum x_{ij}^2} \sqrt{\sum y_{ij}^2}} \quad (2.15')$$

and

$$d_{yx} = \frac{\sum x_{ij} y_{ij}}{\sqrt{\sum x_{ij}^2}} \quad (2.16')$$

When we compare (2.12') and (2.13') with (2.15') and (2.16') we conclude that although the correlation coefficients are based on different concepts, they give rise to completely identical analytical expressions.

Hawkes [1971] and Ploch [1974] argue that these similarities are a sufficient base to develop coefficients for partial and multiple correlation with ordinal data along the same lines as with cardinal data. Obviously, this would be a very convenient result. Can such an approach be justified?

There is at least one argument in favor of it. Kendall [1970] has shown that when one develops a partial correlation coefficient for ordinal data, based on  $\tau$ , (assuming that no ties occur) one may arrive at a formulation which is completely similar to the formulation of the partial product moment correlation coefficient:

$$x_{mk.1} = \frac{\tau_{mk} - \tau_{ml} \tau_{kl}}{\sqrt{1 - \tau_{ml}^2} \sqrt{1 - \tau_{kl}^2}} \quad (2.17)$$

where  $x_{mk.1}$  denotes the partial correlation between  $m$  and  $k$ , given  $l$ . Although Quade [1974] indicates that there are several ways to conceptualize a partial correlation coefficient for ordinal data, not all of them leading to relationships such as (2.17), this is obviously an indication that in some cases ordinal partial correlation coefficients may be dealt with in the same way as their cardinal counterparts.

Further similarity results between ordinal and cardinal measures in the multivariate case have not been found, however, which means that the approach of deriving regression coefficients by means of ordinal correlation coefficients is only partially justified. For some empirical applications we refer to Ploch [1974]. Namboodiri, Carter, and Blalock [1975] and Blalock [1976] give a more thorough discussion of the above approach.

#### 2.4. Multiple Regression under Constraints

In this subsection we will approach (2.1), where  $y$  and  $x_1, \dots, x_K$  are ordinal, in the following way. Let  $cy, cx_1, \dots, cx_K$  be the unknown cardinal values corresponding to the ordinal variables. Thus, when  $y_3 \geq y_4$ , then  $cy_3 \geq cy_4$ , etc. Accordingly we arrive at a series of  $I-1$  inequalities for the  $cy_i$ :

$$cy_{i_1} \geq cy_{i_2} \geq \dots \geq cy_{i_{I-1}} \quad (2.18)$$

where  $i_1$  is the index of the largest observation,  $i_2$  indicates the one but largest observation, etc. Similar series of inequalities can be developed for the explanatory variables.

The information that there is a linear relationship between  $y$  and the  $x_k$  can be used to determine the cardinal values corresponding to  $y$  and the  $x_k$ . As a first step in the analysis we consider the following mathematical programming problem:

$$\begin{aligned}
 \min! & \quad \sum_i (cy_i - \beta_0 - \beta_1 cx_{1i} - \dots - \beta_K cx_{Ki})^2 \\
 & \quad cy_i, x_{ki}, \beta_k \\
 \text{subject to} & \quad cy_{i_1} \geq cy_{i_2} \geq \dots \geq cy_{i_I} = 1 \\
 & \quad cx_{1j_1} \geq cx_{1j_2} \geq \dots \geq cx_{1j_I} = 1 \\
 & \quad \vdots \\
 & \quad cx_{Kl_1} \geq cx_{Kl_2} \geq \dots \geq cx_{Kl_I} = 1
 \end{aligned} \tag{2.19}$$

Obviously, in (2.19) the cardinal values of  $y$  and  $x_k$  and the values of the parameters  $\beta_k$  are determined simultaneously. It is a programming problem with  $(K + 1)(I + 1)$  variables and  $(K + 1)I$  constraints. The variables  $cy$  and  $cx_k$  have been standardized by imposing that the smallest value is equal to one.

It is not difficult to see that (2.19) as it stands here attains its minimum when all cardinal values are equal to 1 and when  $\sum \beta_k = 1$ . This result - that all variables show one large tie - is less meaningful; it is an indication that (2.19) has been designed to serve too many ends on the basis of too little information. When more restrictions can be imposed on the problem, better outcomes may be expected, however.

A first way of improving the result arises when for some of the variables in (2.1) the cardinal values are known beforehand. For example, when all explanatory variables are cardinally measured (i.e. the  $cx_{ki}$  are known beforehand), (2.19) can be transformed into the following quadratic programming problem:

$$\begin{aligned}
 \min! & \quad \sum_i (cy_i - \beta_0 - \beta_1 cx_{1i} - \dots - \beta_K cx_{Ki})^2 \\
 & \quad cy_i, \beta_k \\
 \text{subject to} & \quad cy_{i_1} \geq cy_{i_2} \geq \dots \geq cy_{i_I} = 1
 \end{aligned} \tag{2.20}$$

Nievergelt [1971] arrives at essentially the same formulation when he tries to estimate the weights  $\beta_k$  of a utility function, where the  $x_k$ 's are the arguments of the utility function and where a series of  $I$  alternatives has been placed in order of attractivity.

Another source of additional information to improve the results of (2.19) can be obtained when the explanatory variables can be distinguished in various classes. For example, Nijkamp [1980] classifies the explanatory variables of regional income in an economic profile and a socio-geographical profile. Multidimensional scaling methods are then used for each profile to derive cardinal values for one or several variables representing the profiles. This cardinal information can then be used for an ordinary multiple regression procedure when  $y$  is measured on a cardinal scale. When  $y$  is measured on an ordinal scale, formulation (2.20) can be used.

This approach is obviously a two-step procedure: first the number of ordinal variables is replaced by a smaller number of cardinal variables. Then the derived cardinal values are used to estimate the weights  $\beta_k$ . In our opinion it is worthwhile to consider the possibility of integrating the two steps. This would mean that in the derivation of cardinal variables by means of multidimensional scaling, also information is used concerning the place of these variables in a larger causal structure. The integration can be formulated in the following way. Let the  $K$  variables be divided in  $L$  profiles ( $L < K$ ). Assume that per profile  $l$  only one cardinal variable will be determined. This variable will be denoted by  $z_{li}$ . A short-hand description of a multidimensional scaling procedure is the following:

$$\begin{aligned} \min! \quad & \text{stress} (z_{11}, \dots, z_{1I}) \\ & z_{li} \\ & \text{subject to } (z_{11}, \dots, z_{1I}) \in A_1 \end{aligned} \tag{2.21}$$

Here  $\text{stress} (z_{11}, \dots, z_{1I})$  is a measure of the discordance between the ordinal data and the  $z_{li}$  and  $(z_{11}, \dots, z_{1I}) \in A_1$  denotes the transformation relationships from ordinal to cardinal data used in multidimensional scaling. For the ease of notation the multidimensional scaling variables referring to the variable  $y$  will be denoted by an index  $0$ . Then the integration we are aiming at can be reached by solving:

$$\begin{aligned} \min! \quad & \mu \sum_i (z_{0i} - \gamma_0 - \gamma_1 z_{1i} - \dots - \gamma_L z_{Li})^2 \\ & + \sum_{l=0}^L \lambda_l \text{stress} (z_{11}, \dots, z_{1I}) \\ & \text{subject to } (z_{11}, \dots, z_{1I}) \in A_1 \quad l = 0, 1, \dots, L \end{aligned} \tag{2.22}$$

The outcome of (2.22) depends on the weights  $\mu$  and  $\lambda_0, \lambda_1, \dots, \lambda_L$  attached to the various terms of the objective function. It is not difficult to see



that the two-step procedure mentioned above is a special case of (2.22). It implies that first (2.22) is solved with  $\mu = 0$  and subsequently with the values for the  $z_{li}$  obtained in the first step, so that  $\lambda_0 = \lambda_1 = \dots = \lambda_L = 0$ .

### 2.5. Interdependence Analysis

Interdependence analysis is a method aiming at selecting a set of variables from a larger data set such that the selected variables represent the original data set as good as possible (see Kendall [1975] and Blommestein et al [1980]). This method is based on multiple regression, since the criterion in the selection procedure is the multiple correlation coefficient between each of the discarded variables (the variables to be explained) and the selected variables (the explanatory variables). We conclude, therefore, that as soon as one of the approaches to ordinal multiple regression dealt with in subsections 2.2 - 2.4 is feasible, also ordinal interdependence analysis is feasible.

### 2.6. Discriminant Analysis

The aim of discriminant analysis is the determination of a decision rule so that individuals can be assigned to certain predetermined classes on the basis of their characteristics so that the probability of misclassification is as small as possible. Let the characteristics of the individuals be denoted by  $x_1, \dots, x_K$  and assume that there are only two classes. Then a frequently used form of the decision rule is (assuming that the variables are measured on a cardinal scale):

$$\begin{aligned} \text{if } \sum_k \beta_k x_{ki} > c, \text{ assign } x \text{ to class A} \\ \text{if } \sum_k \beta_k x_{ki} \leq c, \text{ assign } x \text{ to class B} \end{aligned} \tag{2.23}$$

From this formulation of a decision rule it is clear that there is a large similarity between regression analysis and discriminant analysis. For example, Kendall [1975, p. 94] considers linear regression with a nominally measured regressand  $y$  as identical to discriminant analysis.

When the scale of measurement of the  $x_k$  is ordinal, a decision rule can be conceptualized in the following way. It can no longer refer to one individual and therefore we propose referring it to a pair of individuals  $(i, i')$ . It indicates to which class (A or B) individual  $i$  has to be assigned, given the characteristics for which individual  $i$  is larger than  $i'$  and the characteristics for which  $i$  is smaller than  $i'$  and given the class to which alternative  $i'$  belongs.

This formulation of a decision rule enables one to employ the logit function (2.7) for ordinal discriminant analysis. The only necessary adaptation is that on the right hand side of (2.7) a dummy variable has to be added indicating whether or not alternative  $i'$  belongs to class A. It is not difficult to determine the reference value  $c$  as introduced in (2.23). This value is in ordinal discriminant analysis equal to zero, since  $\ln p/(1-p) = 0$  implies:  $p = .50$ .

It is interesting to note finally that also in discriminant analyses with discrete explanatory variables similar specifications of the decision rule are used (cf. Goldstein and Dillon [1978]).

### 3. Clustering

Consider the following ordinal data matrix:

$$x = \begin{bmatrix} x_{11} & \cdot & \cdot & \cdot & x_{1I} \\ \cdot & & & & \cdot \\ \cdot & & & & \cdot \\ \cdot & & & & \cdot \\ x_{J1} & \cdot & \cdot & \cdot & x_{JI} \end{bmatrix} \quad (3.1)$$

where  $I$  is the number of individuals and  $J$  the number of variables. The main aim of clustering is the derivation of sets of "similar" individuals or variables. Some authors use the term clustering only in connection with individuals and employ the term classification in connection with variables.

We will only use the term clustering; when misunderstandings might arise we will indicate whether we mean clustering of individuals or clustering of variables.

It is interesting to note that clustering implies the transformation of numerical data to data measured on a nominal scale.

There are many types of clustering methods (see Hartigan [1975]). Clustering methods can be distinguished among others according to:

- the similarity criterion
  - the objective function (e.g. the objective may be: maximize the similarity within clusters, minimize the similarity between clusters, or employ some mixed objective)
  - the way in which clusters are combined (hierarchical versus non-hierarchical).
- In this paper we will only deal with the first mentioned feature: the similarity criterion.

When the aim is a clustering of originally measured variables, it is not difficult to find a similarity criterion. Kendall's rank correlation coefficient defined

in (2.13) is a good indicator of the interdependence between two variables, which is closely related to the notion of similarity between two variables. When a cluster C consist of more than two variables, an adequate similarity index (based on the rank correlation coefficient) is:

$$s(C) = \min_{j,j' \in C} \tau_{j,j'} \quad (3.2)$$

Thus,  $s(C)$  indicates the minimum correlation between all pairs of variables in cluster C .

Large difficulties arise when the aim is a clustering of individuals given ordinal data. This is clearly exemplified by the following data matrix, describing the outcomes for four individuals according to two variables:

$$X = \begin{bmatrix} 1 & 2 & 3 & 4 \\ 3 & 4 & 2 & 1 \end{bmatrix} \quad (3.3)$$

It is tempting to state that in (3.3) the first and second individual are better candidates to form a cluster than the 2-nd and 3-rd individual, since

$$\sum_j (x_{j1} - x_{j2})^2 \leq \sum_j (x_{j2} - x_{j3})^2 \quad (3.4)$$

However, if we would know that the underlying cardinal values were

$$Y = \begin{bmatrix} 10 & 60 & 65 & 100 \\ 95 & 100 & 90 & 10 \end{bmatrix} , \quad (3.5)$$

a cluster between the 2-nd and 3-rd individual should be preferred. Obviously, the root of this problem is a mis-interpretation of the ordinal data matrix X.

In the present section we will show that it is yet possible to draw certain conclusions about clusterings based on ordinal data, although in most cases the conclusions will not be strong.

Consider a pair of individuals  $(i, m)$ . Let  $s(i, m)$  denote the similarity between  $i$  and  $m$ . Then the following statement is in accordance with an ordinal matrix  $X = (\underline{x}_1, \underline{x}_2, \dots, \underline{x}_I)$  :

$$\text{if } \underline{x}_i \leq \underline{x}_m \leq \underline{x}_n, \text{ then : } s(i, m) \geq s(i, n) \text{ and} \tag{3.6}$$

$$s(m, n) \geq s(i, n)$$

Thus we arrive at an ordinal similarity measure.

It is not difficult to prove that this measure has the following properties:

- reflexivity :  $s(i, m) \geq s(i, m) \quad \forall (i, m)$
- transitivity : if  $s(i, m) \geq s(l, n)$  and if  $s(l, n) \geq s(k, r)$  ,  
then  $s(i, m) \geq s(k, r) \quad \forall (i, m), (l, n), (k, r)$  .

It cannot be proved that this measure is complete, however. Completeness would mean that for all combinations of pairs  $(i, m), (l, n)$  either  $s(i, m) \geq s(l, m)$  or  $s(i, m) \leq s(l, n)$  ; in other words, it would imply that it is possible to indicate for all combinations of pairs which of either pair is most similar.

We will illustrate the similarity measure  $s(i, m)$  by means of the matrix  $X$  in (3.3) . An incomparable combination of pairs will be denoted by  $u$  . In Table 2 we represent the results of a combination-wise comparison of the similarity index for all pairs of individuals.

$(i, m) \backslash (l, n)$	$(1, 2)$	$(1, 3)$	$(1, 4)$	$(2, 3)$	$(2, 4)$	$(3, 4)$
$(1, 2)$	=	u	u	u	u	u
$(1, 3)$	u	=	$\geq$	u	u	u
$(1, 4)$	u	$\leq$	=	u	u	$\leq$
$(2, 3)$	u	u	u	=	$\geq$	u
$(2, 4)$	u	u	u	$\leq$	=	$\leq$
$(3, 4)$	u	u	$\geq$	u	$\geq$	=

Table 2. Results of a combination-wise comparison of the similarity index  $s(.,.)$  for the pair of alternatives  $(i, m)$  and the pair  $(l, n)$

The table clearly shows that most of the combinations are incomparable. We illustrate its meaning for the clustering problem by means of the second row. This row implies that a necessary condition for a common membership by individuals 1 and 4 of the same cluster is, that also individual 3 is a member of that cluster. Thus, the information contained in this row implies that a clustering such as  $C_1 = \{2,3\}$  and  $C_2 = \{1,4\}$  is not consistent with the ordinal data matrix  $X$ .

It appears, however, that in general several clusterings exist which are in accordance with the information of the type of Table 2. For example, when we consider the ways in which two clusters can be formed which are consistent with Table 2, we arrive at:

$$\begin{array}{ll}
 1. & C_1 = \{1,2\} & C_2 = \{3,4\} \\
 2. & C_1 = \{1\} & C_2 = \{2,3,4\} \\
 3. & C_1 = \{2\} & C_2 = \{1,3,4\} \\
 4. & C_1 = \{4\} & C_2 = \{1,2,3\}
 \end{array} \tag{3.7}$$

We conclude that we need an additional criterion to reduce the number of feasible clusterings. One positive way is to use the median  $\underline{x}^m$  as a reference point. For example, when  $J = 2$ , we arrive at four clusters:

$$\begin{array}{l}
 C_1 = \{\underline{x} \mid \underline{x} \geq \underline{x}^m\} \\
 C_2 = \{\underline{x} \mid \underline{x} \leq \underline{x}^m\} \\
 C_3 = \{\underline{x} \mid x_1 \geq x_1^m, x_2 < x_2^m\} \\
 C_4 = \{\underline{x} \mid x_1 < x_1^m, x_2 \geq x_2^m\}
 \end{array} \tag{3.8}$$

When (3.8) is applied to (3.3) we find:

$$C_1 = C_2 = \phi, \quad C_3 = \{1,2\}, \quad C_4 = \{3,4\},$$

which is one of the feasible clusters in (3.7).

It is not difficult to show that a clustering along these lines is always in accordance with the information contained in Table 2 (and hence with (3.6)), irrespective of the number of variables  $J$ , the number of individuals  $I$ , or the number of reference points used (e.g., in addition to the median one may also use the quartile positions). The proof reads as follows:

A general way to describe an arbitrary cluster in this situation is:

$$C^{rs} = \{ \underline{x} \mid \underline{x}^r \leq \underline{x} \leq \underline{x}^s \} \quad (3.9)$$

where  $\underline{x}^r$  and  $\underline{x}^s$  are vectors with reference values.

Condition (3.6) says that when  $\underline{x}_i \leq \underline{x}_m \leq \underline{x}_n$ , and when individuals  $i$  and  $n$  are in the same cluster, also individual  $m$  should be in that cluster. This condition is satisfied by (3.9), since when  $\underline{x}_i \in C^{rs}$  and  $\underline{x}_n \in C^{rs}$ , (3.9) implies that also  $\underline{x}_m \in C^{rs}$ .

We may conclude that given an ordinal data matrix  $X$ , the clustering of variables is not essentially different from a situation with cardinal data. The clustering of individuals is more difficult with an ordinal  $X$ , however. We proved that a consistent clustering can be achieved by using reference points (such as the median). Of course, the clustering results depend on the reference points used.

#### 4. Principal Components

The aim of principal components analysis is the representation of  $J$  variables by a smaller number of variables (called components) with a high degree of accuracy. When the data matrix  $X$  is cardinal, this can be achieved as follows. We describe  $X$  as a series of  $J$  row vectors:  $\underline{x}'_1, \dots, \underline{x}'_J$ . Then the first component  $\underline{p}'$  has to be determined such that the difference between each  $\underline{x}'_j$  and  $a_j \underline{p}'$  is as small as possible. The factor  $a_j$  is a scaling factor to allow for the fact that the  $J$  variables can be measured in different dimensions. Thus the first component  $\underline{p}'$  can be found by solving:

$$\min_{a_j, \underline{p}'_i} \sum_i \sum_j (x_{ij} - a_j p_i)^2 \quad (4.1)$$

This means that the matrix  $X$  consisting of  $I J$  parameters is approximated by the matrix  $\underline{a} \underline{p}'$ , based on  $I + J$  parameters.

The second component can be found by repeating this procedure for the data matrix consisting of the errors remaining after the first step. In general, component  $n$  is based on the errors remaining after step  $n - 1$ .

Is it possible to extract components when  $X$  is ordinal? We will discuss several proposals all dealing with the extraction of one component.

1. Kendall [1970] proposes to base the component on the  $I$  sums of the elements in the columns of  $X$ . Thus, first one calculates :

$$s_i = \sum_j x_{ji} \quad i = 1, \dots, I \quad (4.2)$$

Subsequently the  $I$  individuals are ranked according to the  $s_i$ . For example, when  $s_i$  is the largest among the  $s_i$ , then  $p_i$  is set equal to  $I$ , etc. Kendall proves that this procedure yields the maximum average correlation (of the Spearman type) between the rankings in  $X$  and the component. Thus by means of this procedure we maximize:

$$\frac{1}{J} \sum_j \rho_j \quad (4.3)$$

where  $\rho_j$  is the Spearman type correlation between the component and variable  $j$ . This component is very easy to compute, and Kendall [1975] shows an application of it for an analysis of crop productivity in various countries. He reports that there was a striking agreement between the first principal component based on cardinal data and the component based on (4.2) for ordinal values being in accordance with the cardinal ones.

Yet, there is a weak point in this approach. It can be illustrated by means of the following data matrix :

$$X = \begin{bmatrix} 1 & 2 & 4 & 3 \\ 4 & 3 & 1 & 2 \end{bmatrix} \quad (4.4)$$

In this case the column sums are all equal, which means that the component consists of equal outcomes for all individuals. This is a strange result when we realize that in (4.1) the scaling factor  $a_j$  may be positive as well as negative. Following the lines of (4.1) we should conclude that in (4.4), (1 2 4 3) or (4 3 1 2) would be perfect components, since they do not give rise to any remaining errors.

In more general terms this objection against (4.2) can be formulated as follows:

criterion (4.3) is not meaningful since it ignores the possibility of negative correlations. Better criteria would therefore be:

$$\max ! \quad \frac{1}{J} \sum_j |\rho_j| \quad (4.5.a)$$

or:

$$\max ! \quad \frac{1}{J} \sum_j \rho_j^2 \quad (4.5.b)$$

It is not difficult to see that these criteria - when applied to (4.4) - yield the desired outcomes. It is important to note, however, that there is no straightforward way to determine the solution of (4.5.a) or (4.5.b), as was the case with (4.2) .

2. Another approach discussed by Kendall [1970] will be illustrated by the following X matrix :

$$X = \begin{bmatrix} 1 & 2 & 3 & 4 \\ 4 & 3 & 1 & 2 \\ 1 & 3 & 2 & 4 \end{bmatrix} \quad (4.6)$$

It is based on the number of variables with outcome I, I-1, etc. obtained by each individual. For example, individual 4 will receive rank 4 since it includes two outcomes 4 in its column. Individual 1 will receive rank 3 since it has the other outcome 4 . Further, the second individual gets rank 2 since it has two values equal to 3 and rank 1 is for individual 3 .

Kendall dismisses this approach, however, since it is not self-consistent. This can be seen when the same procedure is followed, but now starting with the value 1. It is easy to see that a rank order is achieved which is different from the order when we start with value 4 . This is obviously an unattractive property.

3. Another approach, suggested by Ehrenberg [1952], is to base a component on the number of variables according to which individual i is ranked higher than i' . It is interesting to note the similarity between this idea and the principle of majority voting between pairs of alternatives. Indeed, the problem of deriving a common component from a series of rankings is very similar to the problem of finding a social welfare function based on a series of preference relationships. Arrow [1951] has shown that such an aggregation of preferences is only possible under rather restrictive assumptions.

A well-known illustration of the difficulties in this respect is based on the following ranking of three alternatives i by three persons j :



$$X = \begin{bmatrix} 1 & 2 & 3 \\ 3 & 1 & 2 \\ 2 & 3 & 1 \end{bmatrix} \quad (4.7)$$

When majority voting is used to select an alternative from the pair (1,2) , alternative 2 will be chosen. Voting between alternatives 2 and 3 leads to the selection of alternative 3. Voting between alternatives 1 and 3 leads to the selection of alternative 1. The aggregated preference relation obtained in this way is intransitive (cf. Section 3) which is obviously unsatisfactory.

We conclude that this third approach will give rise to the same problems as in social welfare theory. Up to now there has not been much progress in solving these problems. Therefore, this approach is not very promising.

4. The last approach is related to the proposals in (4.5), but in stead of Spearman's correlation it uses Kendall's correlation. Thus the component has to be determined such that a maximum is attained for one of the two following criteria:

$$\frac{1}{J} \sum_j |\tau_j| \quad (4.8.a)$$

or:

$$\frac{1}{J} \sum_j \tau_j^2 \quad (4.8.b.)$$

At the end of this section we will also pay some attention to canonical correlation and partial least squares, since these methods are closely related to principal component analysis (cf. Kendall [1975] and Wold [1979] ). The aim of canonical correlation analysis is the determination of components from two data sets  $X_1$  and  $X_2$  such that the correlations between the components are as high as possible. Partial least squares can be conceived of as a generalization of canonical correlation analysis since it deals with the analysis of correlations between components derived from more than two data sets.

We will illustrate for canonical correlation analysis how it can be carried out when  $X_1$  and  $X_2$  are ordinal. Let the number of variables in  $X_1$  and  $X_2$  be  $J_1$  and  $J_2$  respectively. Then the components  $p_1$  and  $p_2$  are the solution of :

$$\max ! \quad \frac{1}{J_1} \sum_{j_1} |\tau_{j_1}| + \frac{1}{J_2} \sum_{j_2} |\tau_{j_2}| + |\tau_{1,2}| \quad (4.9.a)$$

or

$$\max ! \quad \frac{1}{J} \sum_{j_1} \tau_{j_1}^2 + \frac{1}{J_2} \sum_{j_2} \tau_{j_2}^2 + \tau_{1,2}^2 \quad (4.9.b)$$

In these formulations,  $\tau_{1,2}$  denotes Kendall's correlation coefficient between components 1 and 2 .

Further,  $\tau_{j_1}$  and  $\tau_{j_2}$  denote Kendall's correlation coefficient between component 1 and variable  $j_1$  for  $l = 1,2$  , respectively.

In (4.9), an equal weight is given to the correlations internal to an  $X_1$  and the external correlations between the  $X_1$ 's .

Finally, a discussion of distance properties of multivariate techniques (inter alia in the case of qualitative variates) can be found in Gower (1966).

#### 5. Conclusion

We conclude that it is in principle possible to develop multivariate methods for ordinal data which are related to corresponding methods for cardinal data without making mis-interpretation concerning the character of ordinal data. The methods developed in this paper are to a certain extent provisional since they have not been discussed in an exhaustive way. For example, in further elaborations more attention has to be paid to :

- statistical tests related to the methods
- computational aspects
- the occurrence of ties
- the possibility that part of the variables are ordinal and others are cardinal.

An important question concerning the newly developed methods is whether they give rise to outcomes which differ much from the outcomes of methods based on cardinal data. In a subsequent series of applications we will therefore follow the scheme of Fig. 1.

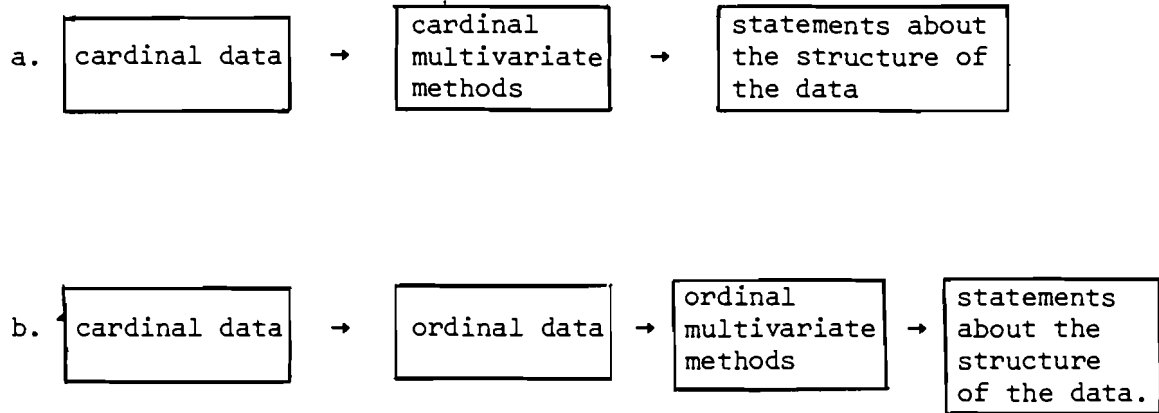


Fig. 1. Input-output schemes for multivariate methods.

In these cases we will make use of an ordinal data matrix of which the corresponding cardinal values are known. Thus we will be able to compare the specificity of the outcomes of ordinal and cardinal methods.

This comparison is important for several fields of research or decision-making where ordinal data are already used as a source of information (e.g. certain multiobjective decision methods). We conclude that the subject of this paper may have important side-effects on various numerical methods.

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